

# **AIG Israel Insurance Company Ltd**

**Interim Financial Report** 

(Unaudited)

As of June 30, 2023

# **Contents**

- Directors' Report of Company's Business
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### Directors' report AIG Israel Insurance Company Ltd ("the Company") for the period ended June 30, 2023

The directors' report on the business of the Company as of June 30, 2023 ("**the directors' report**"), reviews the Company and developments in its business in the first half of 2023 ("**the reported period**"). The information in this report is as of June 30, 2023 ("**the date of report**") unless otherwise is indicated explicitly.

The Company is an "insurer" as this term is defined in the Supervision of Financial Services Law (Insurance), 1981 ("**the Supervision Law**"). Therefore, this report is prepared in accordance with the provisions of the Reports to the Public chapter of the Regulation Codex published by the Commissioner of the Capital Markets, Insurance and Savings Authority in the Israel Ministry of Finance ("the **Commissioner of Insurance**", "**the Commissioner**" and "**the Authority**", respectively). This directors' report was prepared assuming that the user is also holding the Company's 2022 periodic report.

The financial information in this report is in reported amounts. All financial information is in thousand NIS unless otherwise is indicated.

The business of the Company is in fields that require considerable professional knowhow that involves many professional terms that are essential for understanding the business of the Company. To present a description of the corporation that is as clear as possible, those professional terms are used along with an explanation, to the extent possible.

This directors' report is an integral part of the interim financial statements, including all its parts and should be read as one unit.

# Forward looking information

This chapter in the periodic report, describing the Company, the development of its business and its fields of operations may contain forward-looking information, as this term is defined in the Israel Securities Law, 1968 ("the Securities Law"). Forward looking information is uncertain information about the future, based on the information available to the Company on report date and includes the subjective assessment of management based on assumptions and estimates of the Company and/or its intentions as of the date of this report. The actual results of the Company may be different than those presented as forward-looking information in this report. It is possible in certain cases to detect passages that contain forward looking information by the use of words such as: "the Company assesses", "the Company believes", "it is the intention of the Company", "expected to", etc., but it is possible to see such information presented using other language or it may be specifically indicated that as a forward-looking information.



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# 1. <u>Condensed description of the Company:</u>

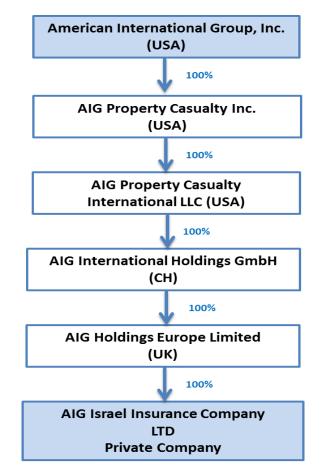
# 1.1 Organizational structure

AIG Israel Insurance Company Ltd ("**the Company**") was incorporated in Israel on March 27, 1996, as a private limited liability company. The Company began its insurance activity in May 1997. The company does not hold any subsidiaries or related companies. The Company has no activity outside of Israel through branches and associates.

The ultimate parent of the Company is American International Group Inc. (hereinafter: "**the global AIG corporation**", "**AIG**"). The global AIG Corporation is a leading global insurance and financial services corporation, rated BBB+ according to Standard & Poor's (S&P).

The sole shareholder of the Company is AIG Holdings Europe Limited ("**AHEL**"), which holds the entire issued share capital of the Company and which is a company in the global AIG corporation.

The following is the undated holding structure of the Company:





The Company was granted licenses by the Commissioner to practice as an insurer in general insurance and life insurance as follows: motor vehicle insurance, compulsory motor vehicle insurance, comprehensive home insurance, health insurance (personal injury, serious illness, and travel insurance), commercial insurance (property loss, business comprehensive insurance, engineering insurance, employers' liability insurance, third-party liability insurance and product liability insurance), cargo in transit insurance, other risk insurance (limited to crime and fraud damages), comprehensive life insurance, and foreign business insurance for different insurance types.

The Company is operating in three business divisions (vehicle and home insurance, life and health insurance and commercial insurance), headquarters, and private customers division.

The Company is marketing and selling retail insurance policies directly to customers (without insurance agents) through call centers and digitally. Customers are being serviced mainly through a central service call center. Most business of the Company in commercial insurance, and some of the retail insurance business, is done through mediation of insurance agents. As a result of the above marketing methods, the organizational structure of the Company is based on activity through a head office in Petach Tikva.

# 1.2 Areas of activity

The Company mostly provides coverage to individual customers. The main business areas of the Company are as follows:

- General insurance: property vehicle insurance
- General insurance: compulsory vehicle insurance
- General insurance: home insurance
- General insurance: commercial insurance
- Health insurance: health insurance
- Life insurance: Life insurance, risk only

## 2. Description of business environment:

## <u>General</u>

In accordance with data published by the Authority, there are more than 15 Israeli insurance companies currently active in Israel; most of these companies are engaged in general insurance. In accordance with these data, as of 2022, insurance fees from the general insurance business amounted to NIS 27.5 billion; the share of the 5 largest insurance companies – Harel, Phoenix, Migdal, Menorah and Clal – was NIS 17.3 billion, or 63% of the total premiums in the Israeli general insurance sectors.

For further details regarding the competition in the different lines of business of the company and regarding the measures taken by the company to face competition in this competitive market, see Sections 2.1.2, 2.2.2, 2.3.2, 2.4.2, 2.5.2 and 2.6.2 in Chapter A (description of company's business) in the Company's 2022 periodic report.

### Developments in the company's macro-economic environment

In the reported period, the Bank of Israel interest rate was raised several times, reaching 4.75%<sup>[1]</sup> as at the reporting date, while the GDP grew by 6.5% in 2022, the rate of inflation for the past twelve months (until June 2023) reached 4.2% and the unemployment rate in the working-age population (25-64) reached 3.3% in June 2023.

According to the most recent assessment published by the Bank of Israel<sup>[2]</sup>, GDP is expected to grow by 3.0% in 2023 and by a similar 3.0% in 2024, concurrently with the increase of the unemployment rate in the working-age population (25-64) to 4.1% on average. The monetary interest rate is expected to average 4.75%/5% in the second quarter of 2024 and the rate of inflation in the next four quarters and in 2024 is expected to reach 3.0% and 2.4, respectively.

<sup>&</sup>lt;sup>[1]</sup> According to the resolution of the Bank of Israel's Monetary Committee from July 10, 2023.

<sup>&</sup>lt;sup>[2]</sup>The macroeconomic forecast of the Research Division from July 10, 2023.



On January 4, 2023, the Minister of Justice presented a plan concerning material changes to the Israeli judicial system, which generated a fierce public debate, both in support and against the move. The political developments in Israel could raise the risk to the State's economic and financial position.

The company invests a considerable part of its investment portfolio in the capital market; therefore, the yields arising from different routes of investments in the capital market have a significant effect on company's profits.

On August 1, 2023, the rating firm, Fitch, announced the downgrading of the United States from AAA to AA+ with a stable outlook, which, in the opinion of the rating firm, reflects the expected fiscal deterioration over the next three years, accompanied by a high and growing general government debt burden in the United States, and the erosion of governance. The downgrading reflects an increase in the risk associated with the United States and could therefore, inter alia, increase the yields on the U.S. long-term bonds, this further to the ongoing increase in the yields on U.S. bonds since the second half of 2020 and the interest rate increases in the United States. The Company does not invest in U.S. bonds and therefore this has no bearing on the results of the Company.

The following are data on the changes in the marketable securities indexes in the Tel Aviv Stock Exchange Ltd.:

	Jan- June 2023	Jan- June 2022	Apr- June 2022	Apr- June 2022	2022
Government bonds indexes					
General government bonds Linked government bonds NIS government bonds	0.9% 1.6% (0.4%)	(6.6%) (6.8%) (6.5%)	0.9% 1.0% 0.8%	(2.5%) (3.0%) (2.1%)	(9.3%) (9.8%) (8.8%)
Corporate bonds indexes					
Tel Bond 60 Tel Bond NIS	2.8% 1.0%	(5.9) (4.9%)	2.5% 1.9%	(3.2%) (1.5%)	(8.9%) (7.0%)
Share indexes					
Tel-Aviv 125 S&P 500	(1.4%) 15.9%	(8.4%) (20.6%)	2.9% 8.3%	(10.2%) (16.7%)	(11.8%) (19.4%)

For information regarding the composition of the Company's investments see financial investment asset list in note 6 to the condensed interim financial information.

For information on general trends in the insurance sector and their effect on company's business, see Section 4.3 in Chapter A (description of company's business) in the Company's 2022 periodic report.

### <u>The impact of new laws, regulations and directives on the business of the Company in the</u> <u>reported period and financial statements information</u>

The following is a summary of major regulatory changes and the key issues that are relevant to the activity of the Company, as published by the Commissioner in circulars and drafts during the reported period until shortly before the date of issuing this report, which were not described in previous periodic reports of the Company:

## Circulars

- In March 2023, the Commissioner published an amendment to the provisions of the consolidated circular concerning "Confirmation of the Existence of Insurance", which contains clarifications as to the confirmation of consent to draw up an insurance policy prior to the engagement with the policyholder, which determines, inter alia, that there shall be no material changes that alter the risk to the insurer between the date of confirmation and the date of signing of the insurance policy.
- In May 2023, the Commissioner published an amendment to the provisions of the consolidated circular in the compulsory vehicle insurance sector, which is designed to update the net insurance premiums in the managing corporation of the Pool for Compulsory Vehicle Insurance Ltd. (hereinafter: "the Pool"), this in order to adjust the net insurance premiums in the Pool to the insured risk, which is based on the recommendations of the operator of the statistical database in the compulsory vehicle insurance sector, as published in the final report for the assessment of the cost of the pure risk in the compulsory vehicle



insurance sector for 2020, and in order to ensure that the Pool rates do not exceed the maximum subsidies prescribed in the Motor Vehicle Insurance Regulations (Residual Insurance Arrangement and Rate Setting Mechanism), 2001 and in the Motor Vehicle Insurance Ordinance [New Version], 1970. Accordingly, the aforesaid amendment will include an average markup of 22% for private and commercial vehicles up to 3.5 tons, an average markup of 10% for motorcycles, and for specialty vehicles - a variable markup depending on the type of vehicle. The aforesaid amendment applies to compulsory vehicle insurance policies that came into effect on July 1, 2023 and thereafter.

- In June 2023, the Commissioner published a third update to the Roadmap for the Adoption of
  International Financial Reporting Standard No. 17 Insurance Contracts, the principals of which are the
  deferral, by one year, of the initial implementation date of IFRS 17 Insurance Contracts and IFRS 9 Financial Instruments, to January 1, 2025. Pursuant to the aforesaid deferral, the dates of the milestones
  set for the years 2023-2024 for the implementation of said standards have been updated, as have the
  requirements in relation to the reporting of quantitative impact studies. The Company is preparing for the
  implementation of the standards' provisions in conformity with the set timetables.
- In June 2023, the Commissioner issued a notice on the further deferral of the coming into effect of the following circulars and supervision directives to October 1, 2023, which is the effective date of the Health Insurance Reform (as defined below): Insurance Circular 2022-1-14, "Amendment to the Provisions of the Consolidated Circular - Volume 6, Part 3, Chapters 1, 2, 3, 4 and 6 - Drawing Up of a Health Insurance Plan" (September 20, 2022) and Insurance Circular 2023-1-2, "Amendment to the Provisions of the Consolidated Circular - Volume 6, Part 3, Chapters 1, 2, 3, 4 and 6 - Drawing Up of a Health Insurance Plan" (February 7, 2023) (in Insurance Circular 2022-1-14, "Amendment to the Provisions of the Consolidated Circular - Volume 6, Part 3, Chapters 1, 2, 3, 4 and 6 - Drawing Up of a Health Insurance Plan" (September 20, 2022) and Insurance Circular 2023-1-2, "Amendment to the Provisions of the Consolidated Circular - Volume 6, Part 3, Chapters 1, 2, 3, 4 and 6 - Drawing Up of a Health Insurance Plan" (February 7, 2023) - the effective date of the renewed policy); Circular 2022-1-12, "Institution and Marketing of Service Appendices - Amendment", which prescribes provisions that are designed to adjust the provisions of the circular to the practices that evolved in the sector and to the Health Insurance Reform (as defined below) and to enable the introduction of upgraded service appendices in different areas and to allow the marketing of certain service appendices, subject to the approval of the Commissioner, by a single service provider; the Supervision of financial Services Directives (Insurance) (Terms of an Insurance Contract for a Basic Health Insurance Policy) (Amendment No. 2), 2023; and the Supervision of Financial Services Directives (Insurance) (Terms of an Insurance Contract for Surgical Procedures and Non-Surgical Alternative Treatments in Israel) (Amendment No. 3), 2023.

## Drafts

- In April 2023, the Commissioner published a draft circular concerning Discounts and Cancellations in Life Insurance Policies, which proposes the establishment of provisions for the granting of discounts in life insurance policies, and the institution of a mechanism for the refund of the commission paid by the insurance company to a license holder that marketed a life insurance policy, both a one-time and a current commission ("the Marketing Commission"). Within this framework, it is proposed to determine that the rate of discount on the insurance premium offered to a policyholder and stipulated in the insurance contracts shall not decrease during the period from the commencement of the insurance to the end-date of the insurance period, and that the refund of the Marketing Commission as a result of cancellation of the policy shall be executed in accordance with the principles proposed in the draft. These directives will apply to any life insurance (risk) policy that is marketed as from the effective date of the circular (to the extent approved).
- In June 2023, the Commissioner published a draft amendment to the provisions of the consolidated circular in Appendix 6.2.1 to Volume 6, Part 2, "Parameters and Categories in Compulsory Vehicle Insurance", which proposes the addition of parameters to the list of parameters that are used to determine the insurance premiums in compulsory vehicle insurance, commencing on January 1, 2024, subject to the approval of the Joint Committee of the Knesset's Constitution, Law and Justice Committee and Finance Committee, as follows: milage, motorcycle driving course, Autonomous Emergency Braking, and Lane Departure Prevention. The draft was published for public comments and modifications to its content may ensue.
- In June 2023, the Commissioner published a draft ruling concerning the offsetting of amounts from the insurance benefits in vehicle (property) insurance in respect of the difference between the prices of spare parts used to repair the vehicle at a shop that is not included in the arrangement, in relation to the customary practice in some of the insurance companies of deducting part of the insurance benefits, based on the difference between the pricelist of the spare-parts importer quoted by the appraiser in the assessment and the amount that would have been payable by the insurance company for the same spare



parts had they been purchased from the spare-parts supplier with which the insurance company has an agreement in place. The Commissioner clarifies that this is an implementation of the provisions of Section 61 of the Insurance Contract Law, 1981 concerning the policyholder's obligation to reduce the damage, which are subject to the provisions of the law that apply under the circumstances, including the insurer's obligation to ensure that the policyholder has been clearly instructed what actions he needs to take in order to reduce the damage and that contact is made with policyholder in a timely manner that affords him a reasonably sufficient time to act ahead of the repair. The draft ruling also clarifies that this constitutes material information that must be provided to the policyholder prior to the signing of the insurance contract. Accordingly, the Commissioner clarifies that an insurance company may not deduct amounts from the insurance benefits payable to a policyholder who acted in good faith to repair his vehicle at a shop that is not included in the arrangement, in the event that an advance disclosure has not been duly given. Therefore, the draft ruling determines that an insurance company will not offset or deduct from the insurance benefits any amount in respect of the cost of spare parts, unless the policyholder has been given clear and conspicuous disclosure as to the action that he is expected to take upon the occurrence of an insurance event, both at the insurance proposal stage and on the date on which the policyholder reports a claim; for an existing policy, an insurance company shall be permitted to inform the policyholder as long as an insurance event had not taken place prior to the disclosure, and shall be required to inform him of the option that is available to him to cancel the policy and be entitled to a proportional reimbursement of the insurance premium for the remaining period, without any additional charge.

The draft further determines that an insurance company that has deducted insurance benefits in such circumstances is required to examine whether the deduction was made after proper disclosure had been given to the policyholder, and if the deduction was made without proper disclosure, the insurance company must reimburse the difference to the policyholders, if any (if the insurance benefits paid were less than the amount of the repair paid by the policyholders - less the deductible). The insurance companies were required to submit to the Capital Market Authority the results of such examination. Since the Company does not follow the this practice, the aforesaid ruling of the Capital Market Authority has no bearing on the Company.

- In July 2023, the Commissioner published a draft update to the chapter included in the consolidated circular concerning "An Auditor", which incorporates applicable directives of the Commissioner that were dispersed in various circulars and includes technical corrections. At the same time, a directive was introduced that requires insurance companies to perform an auditor's review of the semi-annual economic solvency ratio report (as at June 30). In addition, the draft presents the Commissioner's position on the principles that are to be applied in implementing provisions concerning the independence of the auditor of a public institution following the performance of an auxiliary service.
- In July 2023, a draft amendment was published to the provisions of the consolidated circular, Volume 6, Part 3, Chapter 2 "Obligation to Offer a Plan with Supplemental Insurance Coverage to that of Additional Healthcare Services Plans (AHSP)", with regard to AHSP supplemental insurance policies, which proposes principles in relation to the terms of the policy, as follows: (1) the indemnification of a policyholder for private surgery in Israel will be allowed only if the AHSP of which the policyholder is a member does not include insurance coverage for the expenses of the surgical procedure, as well as provided that the surgeon is not included in an arrangement with the HMO and is included in a surgical arrangement with the insurance company. Furthermore, it is proposed to prescribe an indemnification obligation in respect of the deductible that was paid by the policyholder for a surgical procedure financed through the AHSP, even if the surgeon is not included in the arrangement with the insurance company, as well as for the purchase of an accessory if such accessory is not covered by the AHSP, but is covered by the insurance policy of the insurance policy of the insurance company.

Additionally, it is proposed to determine that a policyholder who had purchased an AHSP supplemental insurance policy and whose membership in the AHSP was cancelled shall be permitted to apply to the insurer within 60 days of the cancellation of his membership in such AHSP, to be transferred to a "From the First Shekel" surgical insurance coverage, and that in such cases the terms of the insurance policy will include at minimum the terms that are offered by the insurer on the transfer date under the "From the First Shekel" coverage, with continuity of insurance and at the customary premium paid by all policyholders in the company at such time, and the insurance period shall be calculated retroactively from the date of cancellation of the AHSP membership. The provisions of this draft, if approved, will take effect on October 1, 2023.

## Legislation/ Bills/ Regulations

• In June 2023, the Economic Plan Law (Legislation Amendments for the Implementation of the Economic Policy for Budget Years 2023 and 2024), 2023 ("**the Economic Plan Law**") was published in the Official Gazette, which, in Chapter 17, prescribes an amendment to the Supervision of Financial Services



(Insurance) Law, 1981 ("the Supervision of Insurance Law"), that introduces provisions to the Supervision of Insurance Law in relation to similar insurance coverage, both under private insurance policies and under an HMO AHSP, with regard to a private surgical procedure in Israel. The amendment to the aforesaid law determines that the insurance will transfer to the HMOs payment for a private surgical procedure in Israel undergone by the policyholder that was financed through the AHSP, in accordance with the terms that are set forth in the amendment. It is further determined that, on the date of renewal of a "First Shekel" insurance policy that takes place after the effective date of said law, the insurance company will transfer the individuals insured under said policy, who are also members of an AHSP, to an "AHSP Supplemental" surgical insurance policy that contains the arrangements set forth in the amendment, in lieu of the original policy (subject to the right of the policyholder to refuse such transfer), this without additional underwriting on transfer and without a qualification period. In addition, provisions are prescribed in relation to the list of surgeons with whom the insurance companies have a surgical arrangement, pursuant to which, inter alia, such list shall apply to all insurance plans marketed by the insurance company that contain surgical insurance, and at least half of the surgeons on the list will be surgeons that also appear on the lists of the HMOs AHSPs. The aforesaid amendments shall be referred to, above and below, - "the Health Insurance Reform". According to the provisions of the Economic Plan Law, the Health Insurance Reform will take effect on October 1, 2023. It should be noted that the aforesaid changes incorporated in the Health Insurance Reform shall also be retroactively applied to existing health insurance policies sold commencing on February 1, 2016. As part of the Company's preparations for the application of the Health Insurance Reform to the health insurance policies issued by the Company, the Company examined the anticipated effect of the Reform on future revenue as a result of the transfer of First Shekel policyholders to AHSP Supplemental coverage in the June 2024 renewal. In the assessment of the Company, the anticipated effect is negligible and is expected overall to reduce the total revenue from AHSP Supplemental Insurance in 2024 by 2%.

The aforesaid assessment constitutes forward-looking information, as defined in the Securities Law, 1968, which is based on existing data, the experience of the Company and estimates and assessments concerning the renewal od existing policies, the cancellation of existing policies and the signing of new policies. This assessment may not be realized or may be realized in a materially different manner as a result of factors that are not in the control of the Company including the behavior of the market and of competitors, customers' needs and preferences, regulatory changes and/or the realization of any of the Company's risk factors.

In July 2023, the Insurance Contract Law (Amendment No. 12), 2023 was published, which determines that, in the event of the repayment of a housing loan granted by an institutional lender ("**the First Institutional Lender**") to any borrower and the extension of another housing loan to the same borrower by another institutional lender ("**the Second Institutional Lender**"), the beneficiary named in the life insurance policy that served as collateral for the repayment of the housing loan granted by the First Institutional Lender may be changed - from the First Institutional Lender to the Second Institutional Lender, this without the need to obtain the consent of the First Institutional Lender.



# 3. Financial information on the Company's lines of business

## Following are principal balance sheet data (NIS thousands):

	<u>June 30,</u> <u>2023</u>	<u>June 30,</u> <u>2022</u>	<u>December 31,</u> <u>2022</u>
Other assets	505,537	461,317	534,724
Deferred acquisition expenses	195,585	181,189	184,697
Financial investments and cash	2.192,964	2,086,624	2,052,276
Reinsurance assets	732,411	747,022	711,756
Total assets	3,626,497	3,476,152	3,483,453
Equity	811,663	823,885	794,868
Liabilities in respect of insurance contracts	2,407,366	2,229,732	2,261,044
Other liabilities	407,468	422,535	427,541
Total equity and liabilities	3,626,497	3,476,152	3,483,453

# Following are principal comprehensive income (loss) data (NIS thousands)

	Jan-June 2023	Jan-June 2022	Apr-June 2022	Apr-June 2022	Jan- December 2022
Gross earned premiums	730,913	625,354	380,889	321,423	1,312,434
Premiums earned by reinsurers	(118,941)	(100,557)	(62,393)	(51,003)	(211,375)
Premiums earned in retention	611,972	524,797	318,496	270,420	1,101,059
Gains (losses) on investments, net and financing income	54,390	(55,068)	36,526	(27,035)	(77,993)
Income from commissions	27,945	26,499	14,214	13,302	54,767
Total revenue	694,307	496,228	368,236	256,687	1,077,833
Payments and change in liability for insurance contracts, in retention	(482,772)	(434,893)	(225,434)	(213,825)	(887,754)
Total other expenses	(186,224)	(165,013)	(98,652)	(85,862)	(337,625)
Income (loss) before taxes on income	25,311	(103,678)	45,150	(43,000)	(147,546)
Tax benefit (taxes on income)	(8,516)	34,437	(15,410)	13,959	49,288
Income (loss) for the period and total comprehensive income (loss) for the period	16,795	(69,241)	29,740	(29,041)	(98,258)

# **Capital and capital requirements**

As at June 30, 2023, equity amounted to NIS 811.7 million, as compared to NIS 794.9 million as at December 31, 2022. The change in equity in the reported period is due to a comprehensive income of NIS 16.8 million for the period.

To the best of the Company's knowledge, as at the date of the report no events have taken place that might indicate financial difficulties or a deficiency in the required minimum capital. In addition, the Company believes that in the coming year it will not be required to raise funds for the purpose of meeting the minimum capital requirement.

## Solvency-II-based economic solvency regime in insurance companies

In July 2019, the Company made a full transition to an economic solvency ratio regime. For details regarding the regulation applicable to the implementation of a Solvency-II-based economic solvency regime in insurance companies, see section 3 of the Board of Directors' Report for 2022.



Presented below are data concerning solvency ratio and MCR:

## Solvency ratio (NIS thousands):

	December 31,	December 31,
	2022	2021
Equity for purposes of solvency capital requirement	880,968	979,666
Solvency capital requirement	669,625	766,992
Surplus	211,343	212,674
Economic solvency ratio (%)	132%	128%

No equity transactions or material events with a direct effect on the Company's economic solvency ratio took place in the reported period. The Company believes that in the coming year it would not be required to raise sources for compliance with the statutory solvency ratio and with the solvency ratio target set by the Board of Directors of the Company.

## Minimum capital requirement (MCR) (in NIS thousands):

	December 31, 2022	December 31, 2021
Minimum capital requirement (MCR)	233,895	208,716
Equity for purposes of MCR	880,968	979,666

# <u>Solvency ratio excluding the transitional provisions for the deployment period and without</u> <u>share-scenario adjustment</u>

	December 31,	December 31,
	2022	2021
Equity for purposes of solvency capital requirement	880,968	979,666
Solvency capital requirement	746,947	907,544
Surplus	134,021	72,122
Economic solvency ratio (%)	118%	108%
Surplus (deficiency) in relation to the Board of Directors' target		
Board of Directors' economic solvency ratio target (%)	130%	130%
Deficiency in relation to target	(90,063)	(200,141)

The calculations performed by the Company as at December 31, 2022 were reviewed by the auditors of the Company, in accordance with ISAE 3400. For additional information on the solvency ratio, see the Company's economic solvency ratio report as at December 31, 2022 posted on the Company's website: <u>https://www.aig.co.il/about/repayment-ratio</u>.

The information that is provided in this section above constitutes forward-looking information, as defined in the Securities Law, 1968, which is based, inter alia, on the current state of the Company's operations. Actual results may differ from the estimated results, including materially, as a result of various factors, most prominently regulatory changes applicable to the Company and/or the realization of any of the Company's risk factors.



# 4. <u>Results of operations</u>

In the reported period, the Company continued to increase the volume of gross premiums, which increased by 19.3% compared to the volume of gross premiums in the corresponding period. The Company's total gross premiums amounted to NIS 812.5 million in the reported period, as compared to NIS 681.0 million in the corresponding period in 2022. The increase in gross premiums stems mainly from the vehicle property insurance, compulsory vehicle insurance and home insurance sectors.

Total premiums in retention amounted to NIS 690.9 million in the reported period, as compared to NIS 573.8 million in the corresponding period in 2022, an increase of 20.4%. The increase in premiums in retention in the reported period stems mainly from the vehicle property insurance, compulsory vehicle insurance and overseas travel insurance sectors.

	Life	Health General		
Jan-June 2023	insurance	insurance	insurance	Total
Gross	80,529	89,850	642,083	812,462
In retention	63,351	88,057	539,478	690,886
% of total gross	9.9	11.1	79.0	100.0
% of retention	9.2	12.7	78.1	100.0

## Premiums by principal operating segments (NIS thousands):

Jan-June 2022	Life insurance	Health insurance	General insurance	Total
Gross	76,806	80,451	523,725	680,982
In retention	61,022	78,986	433,831	573,839
% of total gross	11.3	11.8	76.9	100.0
% of retention	10.6	13.8	75.6	100.0

Jan-December 2022	Life insurance	Health insurance	General insurance	Total
Gross	156,125	174,710	1,049,506	1,380,341
In retention	124,215	171,560	864,275	1,160,050
% of total gross	11.3	12.7	76.0	100.0
% of retention	10.7	14.8	74.5	100.0

## Principal comprehensive income data by main operating segments (NIS thousands):

	Jan-June 2023	Jan-June 2022	Apr-June 2022	Apr-June 2022	Jan-Dec 2022
Income from compulsory vehicle insurance	612	3,159	10,505	4,022	10,054
Income (loss) from vehicle property insurance	(17,534)	(81,666)	1,171	(31,566)	(151,282)
Income from home insurance	1,688	2,870	3,862	2,425	2,274
Income (loss) from health insurance	(1,121)	(5,892)	4,288	(2,760)	24
Income (loss) from life insurance	7,629	(202)	7,600	(2,076)	8,872
Income (loss) from commercial insurance	3,542	(2,566)	94	(1,577)	784
Other - Income (loss) not allocated to any segment	30,495	(19,381)	17,630	(11,468)	(18,272)
Income (loss) before taxes on income	25,311	(103,678)	45,150	(43,000)	(147,546)
Tax benefit (taxes on income)	(8,516)	34,437	(15,410)	13,959	49,288
Income (loss) for the period and total comprehensive income (loss) for the				(	
period	16,795	(69,241)	29,740	(29,041)	(98,258)

For additional information on key segments – see note 4 to the condensed financial statements.



Following are the explanations of the Company's Board of Directors on developments in some of the data presented above:

a. The comprehensive income of the Company amounted to NIS 18.6 million in the reported period, as compared to a comprehensive loss of NIS 69.2 million in the corresponding period in 2022. Pre-tax profit in the reported period amounted to NIS 25.3 million, as compared to a loss of NIS 103.7 million in the corresponding period in 2022. The Company' pre-tax loss in the reported period was due mainly to an underwriting loss in the vehicle property sector. The profit stems from investment gains of NIS 54.4 million, net of an underwriting loss of NIS 29.7 million. The underwriting loss of the Company amounted to NIS 29.7 million in the reported period, as compared to an underwriting loss of NIS 53.5 million in the corresponding period in 2022. The decrease in the underwriting loss is due mainly to a significant reduction in the underwriting losses in the vehicle property insurance segment.

The comprehensive income of the Company in the second quarter was NIS 29.7 million, as compared to comprehensive loss of NIS 29.0 million in the corresponding period in 2022. Pre-tax profit totalled NIS 45.2 million, as compared to pre-tax loss of NIS 43.0 million in the corresponding quarter in 2022. The underwriting profit of the Company in the second quarter of 2023 amounted to NIS 9.3 million, as compared to a loss of NIS 18.3 million in the corresponding quarter in 2022. The transition from underwriting loss to underwriting profit, as above, is due mainly to a substantial reduction in the underwriting loss in the vehicle property insurance segment.

- b. Net investment gains amounted to NIS 54.4 million in the reported period, as compared to investment losses of NIS 55.1 million in the corresponding period in 2022. The transition from losses on investments in the corresponding period in 2022 to gains on investments in the reported period was due to rises in the prices of corporate bonds and share indexes in the reported period, as compared to sharp price drops on the Israeli capital market and in global financial markets in the corresponding period. (See section 2 above).
- c. The loss of the Company from vehicle property insurance in the reported period was NIS 17.5 million, as compared to a loss of NIS 81.7 million in the corresponding period in 2022. The underwriting loss of the Company from vehicle property insurance in the reported period was NIS 23.3 million, as compared to a loss of NIS 76.8 million in the corresponding period in 2022. The improvement in the underwriting results was due to a significant reduction in the claims' ratio, mainly as a result of ongoing actions taken by the Company, consisting primarily of the raising of tariffs, in order to regain profitability in the sector. Further to the improvement in the underwriting results for the period, the Company released NIS 7.7 million from the provision for premium deficiency. The balance of the provision totalled NIS 38 million as at the reporting date.

In the second quarter of 2023, the profit of the Company from vehicle property insurance was NIS 1.2 million, as compared to a loss NIS 31.6 million in the corresponding period in 2022. The transition to profit was due to the investment gains and to the improved claims' ratio. In the second quarter, the underwriting loss of the Company from vehicle property insurance was NIS 3.0 million, as compared to NIS 29.6 million in the corresponding period in 2022. The improved profitability was due to the significant reduction in the claims' ratio, as described above.

d. The profit of the Company from compulsory vehicle insurance amounted to NIS 0.6 million in the reported period, as compared to a profit of NIS 3.2 million in the corresponding period in 2022. The reduction in profit stemmed from a decrease of NIS 26.7 million as a result of the higher interest curve in the corresponding period compared to the reporting period. This reduction was offset by an increase of NIS 26.5 million in investment gains in the reported period, compared to the corresponding period. Pooling losses amounted to NIS 8.6 million in the reported period, as compared to NIS 3.7 million in the corresponding period last year.

In the second quarter, the Company's profit from compulsory vehicle insurance amounted to NIS 10.5 million, as compared to a profit of NIS 4.0 million in the corresponding period in 2022. The increased profit was due mainly to an increase of NIS 15.0 million in investment gains in the reported period, compared to the corresponding period. This increase was offset by a decrease of NIS 14.9 million as a result of the higher interest curve in the corresponding period, compared to the reported period.

e. The profit of the Company from home insurance in the reported period was NIS 1.7 million, as compared to profit of NIS 2.9 million in the corresponding period in 2022. The decrease in profit was due mainly to the higher claims' ratio, which was partly offset by the increase in investment gains in the reported period, as compared to investment losses in the corresponding period in 2022. The underwriting loss of the Company from home insurance amounted to NIS 0.4 million in the reported



period, as compared to an underwriting profit of NIS 4.3 million in the corresponding period in 2022. The decrease in the underwriting profit was due to the increase in the claims' ratio and the expenses' ratio.

In the second quarter of 2023, the profit of the Company from home insurance was NIS 3.9 million, as compared to a profit of NIS 2.4 million in the second quarter of 2022. In the second quarter of 2023, the underwriting profit of the Company from home insurance was NIS 2.5 million, as compared to NIS 3.0 million in the corresponding period in 2022.

f. The loss of the Company from health insurance amounted to NIS 1.1 million in the reported period, as compared to loss of NIS 5.9 million in the corresponding period in 2022. The reduced loss was due to investment gains of NIS 1.4 million in the reported period, as compared to a loss of NIS 1.8 million in the corresponding period. The underwriting loss from health insurance amounted to NIS 2.6 million in the reported period, as compared to an underwriting loss of NIS 4.1 million in the corresponding period in 2022. The decrease in the underwriting loss in the reported period was due to the improved results in the overseas travel insurance sector.

In the second quarter, the profit from health insurance was NIS 4.3 million, as compared to a loss of NIS 2.8 million in the corresponding period last year. In the second quarter, the underwriting profit from health insurance totalled NIS 3.2 million, as compared to a loss of NIS 1.9 million in the corresponding period in 2022. The transition to underwriting profit in the reported period was due to the significant reduction in the claims' ratio in the personal accidents sector, the overseas travel sector and the severe illness sector.

g. The profit of the Company from life insurance in the reported period was NIS 7.6 million, as compared to a loss of NIS 0.2 million in the corresponding period in 2022. The transition to profit was due mainly to the significant reduction in the claims' ratio.

In the second quarter of 2023, the profit of the Company from life insurance was NIS 7.6 million, as compared to NIS 2.1 million in the corresponding period last year. The transition to profit was due to the significant decrease in the claims' ratio.

h. The profit of the Company from professional liability insurance in the reported period was NIS 4.0 million, as compared to a loss of NIS 2.0 million in the corresponding period in 2022. The transition from loss in the corresponding period in 2022 to profit in the reported period was due to a significant increase in investment gains.

In the second quarter of 2023, the profit from professional liability insurance was NIS 0.4 million, as compared to a loss of NIS 0.1 million in the corresponding period last year. The transition to profit was due to the higher investment gains.

i. The profit of the Company from other property insurance sectors in the reported period was NIS 0.2 million, as compared to profit of NIS 0.4 million in the corresponding period in 2022.

In the second quarter of 2023, the Company's loss from other property sectors totalled NIS 0.2 million, as compared to profit of NIS 12 thousand in the corresponding period last year.

j. The loss of the Company from other liability insurance sectors amounted to NIS 0.7 million in the reported period, as compared to a loss of NIS 1.0 million in the corresponding period in 2022. Investment gains in the reported period increased by NIS 4.6 million compared to the corresponding period in 2022, but were offset by the increased claims' ratio due to the effect of the higher interest curve in the corresponding period that had reduced the insurance liabilities.

In the second quarter of 2023, the loss from other liability sectors was NIS 0.1 million, as compared to a loss of NIS 1.5 million in the corresponding period last year. The reduced loss was due to the higher investment gains.



# Presented below is an analysis of operating results in property insurance sectors:

# a. Underwriting profit (loss) (NIS thousands):

	Jan-June 2023	Jan- June 2022	Apr- June 2022	Apr- June 2022	Jan-Dec 2022
Vehicle property	(23,281)	(76,837)	(2,982)	(29,557)	(25,548)
Home	(367)	4,259	2,475	3,021	37,580
Other property sectors	33	738	(365)	170	1,723

# b. Principal data regarding the claims' ratio<sup>1</sup> (Loss Ratio "LR") and the claims' and expenses' ratio (Combined Ratio "CR"):

	Jan-June 2023		Jan- June 2022		Jan-Dec 2022	
	LR%	CR%	LR%	CR%	LR%	CR%
Vehicle property:						
Gross	89%	109%	115%	135%	111%	132%
In retention	89%	109%	115%	135%	111%	132%
Property <sup>2</sup> :						
Gross	44%	73%	49%	79%	52%	81%
In retention *	61%	101%	56%	92%	59%	96%

	Apr-Ju	1e 2023	Apr- June 2022		
	LR%	CR%	LR%	CR%	
Vehicle property:					
Gross	82%	102%	105%	127%	
In retention	82% 102%		105%	127%	
Property <sup>2</sup> :					
Gross	39%	68%	51%	83%	
In retention *	51%	93%	51%	90%	

# 5. <u>Cash flows and liquidity</u>

Net cash provided by operating activities in the reported period was NIS 38.7 million, compared to NIS 20.2 million in the corresponding period in 2022.

Net cash used in investing activities in the reported period amounted to NIS 14.1 million, compared to NIS 4.6 million in the corresponding period in 2022.

Net cash used in financing activities in the reported period amounted to NIS 2.8 million, as compared to NIS 2.7 million in the corresponding period in 2022.

As a result of the above, the balance of cash and cash equivalents in the reported period increased by NIS 22.1 million and amounted to NIS 57.8 million as at June 30, 2023.

# 6. Sources of funding

All of the Company's operations are funded using its own resources and capital. As of the date of approving this report, the Company does not use any external funding sources.

<sup>&</sup>lt;sup>1</sup> For the gross data, the claims' ratio and the expenses' ratio are calculated for gross earned premiums. For the data in retention, the claims' ratio and the expenses' ratio are calculated for premiums earned in retention.

<sup>&</sup>lt;sup>2</sup> Home and other property sectors.



# 7. <u>Material events in the reported period and subsequent to the date of the financial statements:</u>

In June 2023, Mr. Usher Gray was appointed as CFO of the Company. Mr. Gray replaced Mr. David Rothstein, who retired after serving as the Company CFO since 2001.

No material events took place after the date of the statement of financial position.

# 8. <u>CEO and CFO Disclosure regarding the effectiveness of controls and procedures applied to company's disclosures</u>

## Controls and procedures applied to disclosure

The Company's management, with the collaboration of the Company's CEO and CFO, assessed as of the end of the period covered by this report the effectiveness of the controls and procedures with respect to the Company's disclosure. Based on this assessment, the Company's CEO and CFO concluded that as of the end of this period the controls and procedures with respect to the Company's disclosure are effective in order to record, process, summarize and report the information that the Company is required to disclose in the quarterly report pursuant to the provisions of the law and the reporting provisions issued by the Commissioner of Capital Markets, Insurance and Savings, and on the date set in these provisions.

## Internal controls over financial reporting

In the course of the quarter ending on June 30, 2023, no change has occurred in the internal control of the Company over financial reporting that materially affected or is reasonably expected to materially affect the Company's internal control on financial reporting.

For purposes of this paragraph, "the covered period" is the reported financial quarter.

Management's statements as to the adequacy of the financial data presented in the Company's financial statements and the existence and effectiveness of internal controls relating to the financial statements are attached hereunder.

The Board of Directors wishes to thank the Company's employees and management for their contribution to its business achievements.

Edward Levin Chairman of the Board of Directors Yfat Reiter CEO

August 24, 2023



# **Declaration**

I, Yfat Reiter hereby declare that:

- 1. I reviewed the interim report of AIG Israel Insurance Company Ltd. (hereafter "the insurance company") for the quarter ended June 30, 2023 (hereafter "the report").
- 2. Based on my knowledge, the report does not include any misstatement of a material fact or omit to disclose a material fact the presentation of which in the report is necessary for the purpose of ensuring that under the circumstances in which those presentations are included, they will not be misleading regarding the period covered by the report.
- 3. Based on my knowledge, the quarterly financial statements and other financial information included in the report reflect fairly, in all material respects, the financial position, results of operations, changes in shareholders' equity and cash flows of the insurance company for the date and periods covered by the report.
- 4. The Company's other certifying officers and I are responsible for establishing and maintaining controls and procedures relating to disclosure<sup>1</sup> and internal controls over financial reporting of the insurance company; and -
  - (a) Accordingly, we have designed such disclosure controls and procedures, or have had such disclosure controls and procedures established under our charge, designed to ensure that material information relating to the insurance company is made known to us by others in the insurance company particularly during the period in which the reports were prepared;
  - (b) We designed internal controls over financial reporting, or supervised the design of such internal controls designed to provide a reasonable assurance regarding the reliability of the financial reporting and assurance to the effect that the financial statements are drawn up in accordance with International Financial Reporting Standards (IFRS) and in accordance with the directives of the Supervisor of Insurance.
  - (c) We assessed the effectiveness of controls and procedures regarding the disclosure of the insurance company and presented our conclusions regarding the effectiveness of disclosure controls and procedures as of the end of the period covered in the report, based on our estimate; and
  - (d) We disclosed in the report any change in the insurance company's internal controls over financial reporting which took place in this quarter and had a

<sup>1</sup> As defined in the provisions of the Institutional Bodies Circular regarding internal controls over financial reporting – declarations, reports and disclosures.

material effect or is expected to have a material effect on the insurance company's internal controls over financial reporting; and

- 5. The insurance company's other certifying officers and I have disclosed to the insurance company's auditors, the insurance company's board of directors and its audit committee, based on our most recent evaluation of internal controls over financial reporting, the following:
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the insurance company's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether material or not, that involves management or other employees who have a significant role in the insurance company's internal controls over financial reporting.

There is nothing in the aforesaid to derogate from my responsibility or the responsibility of any other person, pursuant to any law.

Yfat Reiter - CEO

August 24, 2023



# **Declaration**

I, Usher Gray hereby declare that:

- 1. I reviewed the interim report of AIG Israel Insurance Company Ltd. (hereafter "the insurance company") for the quarter ended June 30, 2023 (hereafter "the report").
- 2. Based on my knowledge, the report does not include any misstatement of a material fact or omit to disclose a material fact the presentation of which in the report is necessary for the purpose of ensuring that under the circumstances in which those presentations are included, they will not be misleading regarding the period covered by the report.
- 3. Based on my knowledge, the quarterly financial statements and other financial information included in the report reflect fairly, in all material respects, the financial position, results of operations, changes in shareholders' equity and cash flows of the insurance company for the date and periods covered by the report.
- 4. The Company's other certifying officers and I are responsible for establishing and maintaining controls and procedures relating to disclosure<sup>1</sup> and internal controls over financial reporting of the insurance company; and -
  - (a) Accordingly, we have designed such disclosure controls and procedures, or have had such disclosure controls and procedures established under our charge, designed to ensure that material information relating to the insurance company is made known to us by others in the insurance company particularly during the period in which the reports were prepared;
  - (b) We designed internal controls over financial reporting, or supervised the design of such internal controls designed to provide a reasonable assurance regarding the reliability of the financial reporting and assurance to the effect that the financial statements are drawn up in accordance with International Financial Reporting Standards (IFRS) and in accordance with the directives of the Supervisor of Insurance.
  - (c) We assessed the effectiveness of controls and procedures regarding the disclosure of the insurance company and presented our conclusions regarding the effectiveness of disclosure controls and procedures as of the end of the period covered in the report, based on our estimate; and
  - (d) We disclosed in the report any change in the insurance company's internal controls over financial reporting which took place in this quarter and had a

<sup>1</sup> As defined in the provisions of the Institutional Bodies Circular regarding internal controls over financial reporting – declarations, reports and disclosures.

material effect or is expected to have a material effect on the insurance company's internal controls over financial reporting; and

- 5. The insurance company's other certifying officers and I have disclosed to the insurance company's auditors, the insurance company's board of directors and its audit committee, based on our most recent evaluation of internal controls over financial reporting, the following:
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the insurance company's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether material or not, that involves management or other employees who have a significant role in the insurance company's internal controls over financial reporting.

There is nothing in the aforesaid to derogate from my responsibility or the responsibility of any other person, pursuant to any law.

Usher Gray - CFO

August 24, 2023



# Directors and Management's Report Regarding Internal Controls over Financial Reporting

Management, with the supervision of the Board of Directors of AIG Insurance Company Ltd. (hereafter the "the Insurance Company") are responsible for setting and maintaining effective internal control over financial reporting. The internal controls system of the insurance company was planned in order to provide reasonable assurance to management and Board of Directors to the effect that the financial statements are prepared and presented fairly in accordance with International Financial Reporting Standards and in accordance with the directives of the Supervisor of Insurance.

All internal controls have inherent limitations regardless of the quality of planning. Therefore, even if it is determined that these controls are effective they can only provide a reasonable measure of assurance regarding the preparation and presentation of financial statements.

Management, supervised by the Board of Directors, maintains a comprehensive control system designed to ensure that transactions are carried out in accordance with management's authorization, assets are protected, and accounting records are reliable. In addition, management with the Board of Directors' supervision takes measures in order to ensure that the information and communications channels are effective and monitor implementation, including implementation of the internal control procedures.

The Insurance Company's management with the supervision of its Board of Directors evaluates the effectiveness of the internal control of the Insurance Company over financial reporting as at June 30, 2023, based on criteria set in the internal control model of the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this evaluation management believes that as at June 30, 2023 the internal control of the Insurance Company over financial reporting is effective.

Mr. Edward Levin Chairman of the Board Ms. Yfat Reiter CEO Mr. Usher Gray CFO

Date of approval of financial statements: August 24, 2023

AIG Israel Insurance Company Ltd.

Condensed Interim Financial Statements (Unaudited) As at June 30, 2023

# Condensed Interim Financial Statements as at June 30, 2023 (Unaudited)

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# Auditors' review report to shareholders of AIG Israel Insurance Company Ltd.

#### Introduction

We have reviewed the attached financial information of AIG Israel Insurance Company Ltd ("the Company"), which is comprised of the condensed statement of financial position as of June 30, 2023 and the condensed statements of profit or loss and other comprehensive income, changes in equity and cash flows for the six- and three-month periods ended on that date. The Board of Directors and management are responsible for the preparation and presentation of the financial information for those interim periods in accordance with the directives prescribed by the Commissioner of the Capital Market, Insurance and Savings in conformity with the Supervision of Financial Services (Insurance) Law, 1981, as described in Note 2. Our responsibility is to express a conclusion with respect to the financial information for those interim periods, based on our review.

#### **Scope of review**

Our review was conducted in accordance with the provisions of Review Standard (Israel) 2410 of the Institute of Certified Public Accountants in Israel, concerning 'Review of financial information for interim period undertaken by the entity's auditor.' A review of financial information for an interim period consists of the making of enquiries, in particular, of those officials responsible for financial and accounting matters, and of the application of analytical and other review procedures. A review is substantially lesser in scope than an audit conducted in accordance with auditing standards generally accepted in Israel and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, no matter has come to our attention that causes us to believe that the above financial information is not prepared, in all material respects, in accordance with the directives prescribed by the Commissioner of the Capital Market, Insurance and Savings in conformity with the Supervision of Financial Services (Insurance) Law, 1981, as described in Note 2 to the financial information.

#### Emphasis of a matter

Without qualifying our conclusion, as above, we draw attention to the stated in Note 7 to the financial information referred to above concerning the exposure to contingent liabilities.

Somekh Chaikin Certified Public Accountants (Isr.)

August 24, 2023

# Condensed Interim Statements of Financial Position as at

	June 30, 2023 (Unaudited) NIS thousands	June 30, 2022 (Unaudited) NIS thousands	December 31, 2022 (Audited) NIS thousands
Assets:			
Intangible assets	27,469	23,623	26,625
Deferred acquisition costs	195,585	181,189	184,697
Property and equipment Reinsurance assets	22,756 732,411	24,725 747,022	23,580 711,756
Premiums collectible	291,684	224,725	239,085
Current tax assets	71,996	109,679	139,712
Deferred tax assets, net	17,371	5,352	26,942
Other receivables	74,261	73,213	78,780
	1,433,533	1,389,528	1,431,177
Financial investments:			
Marketable debt instruments	1,911,036	1,832,289	1,817,997
Non-marketable debt instruments	99,654	78,529	93,244
Other	124,435	101,441	105,314
Total financial investments	2,135,125	2,012,259	2,016,555
Cash and cash equivalents	57,839	74,365	24,721
Total assets	3,626,497	3,476,152	3,483,453

Edward Levin Chairman of the Board of Directors Yfat Reiter C.E.O Usher Gray C.F.O

Date of approval of the interim financial information by the Board of Directors of the Company: August 24, 2023

# Condensed Interim Statements of Financial Position as at

Equity and liabilities:	June 30, 2023 (Unaudited) NIS thousands	June 30, 2022 (Unaudited) NIS thousands	December 31, 2022 (Audited) NIS thousands
Equity and habintles.			
Equity:			
Share capital	6	6	6
Share premium	250,601	250,601	250,601
Capital reserve	15,708	15,708	15,708
Retained earnings	545,348	557,570	528,553
Total equity attributable to the equity holders of the			
Company	811,663	823,885	794,868
Liabilities:			
Liabilities in respect of insurance contracts and			
investment contracts that are not yield dependent	2,407,366	2,229,732	2,261,044
Retirement benefit obligation, net	3,569	4,661	3,659
Liabilities to reinsurers	286,550	303,933	279,493
Other payables	117,349	113,941	144,389
Total liabilities	2,814,834	2,652,267	2,688,585
Total equity and liabilities	3,626,497	3,476,152	3,483,453

# Condensed Interim Statements of Profit or Loss and Comprehensive Income

	6-month period ended June 30			3-month period ended June 30		
	2023	2022	2023	2022	2022	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
	NIS thousands	NIS thousands	NIS thousands	NIS thousands	NIS thousands	
Gross earned premiums Premiums earned by	730,913	625,354	380,889	321,423	1,312,434	
reinsurers	(118,941)	(100,557)	(62,393)	(51,003)	(211,375)	
Premiums earned in retention Gains (losses) on investments, net and financing income	611,972 54,390	524,797	318,496	270,420	(77,993)	
÷	27,945	26,499	14,214	13,302	54,767	
Commission income <b>Total income</b>	694,307		369,236	256,687		
	094,307	496,228	309,230	230,087	1,077,833	
Payments and change in liabilities with respect to insurance contracts, gross Share of reinsurers in increase of insurance	(545,828)	(468,038)	(260,459)	(227,777)	(932,241)	
liabilities and payments for insurance contracts	63,056	33,145	35,025	13,952	44,487	
Payments and change in liabilities with respect to insurance contracts, in retention	(482,772)	(434,893)	(225,434)	(213,825)	(887,754)	
Commissions, marketing expenses and other acquisition costs General and administrative	(139,872)	(126,800)	(74,040)	(66,555)	(263,759)	
expenses Financing income	(46,967)	(43,094)	(23,986)	(21,620)	(65,615)	
(expenses), net	615	4,881	(626)	2,313	11,749	
Total expenses	(668,996)	(599,906)	(324,086)	(299,687)	(1,225,379)	
Income (loss) before taxes on income Tax benefit (taxes on	25,311	(103,678)	45,150	(43,000)	(147,456)	
income)	(8,516)	34,437	(15,410)	13,959	49,288	
Income (loss) for the period and total comprehensive income (loss) for the period	16,795	(69,241)	29,740	(29,041)	(98,258)	
<b>Basic earnings per share:</b>						
Basic earnings (loss) per share	2.93	(12.08)	5.19	(5.07)	(17.15)	
Number of shares used in calculating basic earnings per share	5,730	5,730	5,730	5,730	5,730	

# Condensed Interim Statements of Changes in Equity

	Share capital	Share premium	Other reserves NIS thousands	Retained earnings	Total
Six-month period ended June 30, 2023 Balance as of January 1, 2023 (Audited) Total comprehensive income for the period (Unaudited)	6	250,601	15,708	528,553 16,795	794,868 16,795
Balance as at June 30, 2023 (Unaudited)	6	250,601	15,708	545,348	811,663
Six-month period ended June 30, 2022 Balance as of January 1, 2022 (Audited) Total comprehensive loss for the period (Unaudited)	6	250,601	15,708	626,811 (69,241)	893,126 (69,241)
Balance as at June 30, 2022 (Unaudited)	6	250,601	15,708	557,570	823,885
Three-month period ended June 30, 2023 Balance as at April 1, 2023 (unaudited) Total comprehensive income for the period (Unaudited)	6	250,601	15,708	515,608 29,740	781,923 29,740
Balance as at June 30, 2023 (Unaudited)	6	250,601	15,708	545,348	811,663

# **Condensed Interim Statements of Changes in Equity**

	Share capital	Share premium	Other reserves NIS thousands	Retained earnings	Total
Three-month period ended June 30, 2022 Balance as at April 1, 2022 (unaudited) Total comprehensive loss for the period (Unaudited)	6	250,601	15,708	586,611 (29,041)	852,926 (29,041)
Balance as at June 30, 2022 (Unaudited)	6	250,601	15,708	557,570	823,885
Year ended December 31, 2022 Balance as at January 1, 2022 (audited)	6	250,601	15,708	626,811	893,126
Total comprehensive loss for the year (Audited)				(98,258)	(98,258)
Balance as of December 31, 2022 (audited)	6	250,601	15,708	528,553	794,868

# **Condensed Interim Statements of Cash Flows**

		1 period ended 1e 30		1 period ended ne 30	Year ended December 31,
	2023	2022	2023	2022	2022
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS	NIS	NIS	NIS	NIS
	thousands	thousands	thousands	thousands	thousands
Cash flows from operating activities: Net cash provided by operations					
(Appendix A)	(52,217)	18,322	(48,206)	17,097	5,445
Interest paid	(102)	(157)	(48)	(75)	(287)
Interest received	22,275	22,803	9,034	10,606	43,890
Income taxes paid	(3,640)	(30,529)	(2,163)	(18,297)	(60,676)
Income taxes received	72,344	9,730	(2,103)	(10,277)	9,728
	12,344	),130			),120
Net cash provided by (used in) operating activities	38,660	20,169	(41,383)	9,331	(1,900)
<b>Cash flow from investing activities:</b> Acquisition of property and equipment	(4,440)	(521)	(746)	(120)	(4,084)
Acquisition of intangible assets	(9,647)	(4,092)	(4,745)	(2,159)	(15,016)
Net cash used in investing activities	(14,087)	(4,613)	(5,491)	(2,279)	(19,100)
Cash flow from financing activities: Repayment of principal of lease	(2 702)	(2.728)	(1.400)	(1 272)	(5 502)
liability	(2,793)	(2,738)	(1,400)	(1,373)	(5,503)
Net cash used in financing activities	(2,793)	(2,738)	(1,400)	(1,373)	(5,503)
Impact of exchange rate fluctuations on cash and cash equivalent balances	338	(35)	301	11	642
Increase (decrease) in cash and cash equivalents	22,118	12,783	(47,973)	5,690	(25,861)
Cash and cash equivalents at beginning of period	35,721	61,582	105,812	68,675	61,582
Cash and cash equivalents at end of period	57,839	74,365	57,839	74,365	35,721

# **Condensed Interim Statements of Cash Flows**

	Three-month period ended June 30			1 period ended 1e 30	Year ended December 31,
	2023	2022	2023	2022	2022
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	NIS	NIS	NIS	NIS	NIS
	thousands	thousands	thousands	thousands	thousands
Appendix A - cash flows from operating activity:					
Income (loss) for the period	16,795	(69,241)	29,740	(29,041)	(98,258)
Adjustments for:					
Income and expenses not involving					
cash flows:					
Change in liabilities for insurance					
contracts that are not yield dependent	146,322	78,319	9,544	26,238	109,631
Change in reinsurance assets	(20,655)	20,587	596	10,143	55,853
Change in deferred acquisition costs	(10,888)	(8,662)	877	710	(12,170)
Taxes on income	8,516	(34,437)	15,410	(13,959)	(49,288)
Change in retirement benefit	,		,		
obligations, net	(90)	(600)	(90)	(300)	(1,602)
Depreciation of property and		. ,		. ,	
equipment	5,264	4,746	2,748	2,356	9,454
Amortization of intangible assets	8,803	7,663	4,487	3,848	15,585
Losses (gains), net, on financial investments:	,		,		
Marketable debt instruments	(13,382)	69,752	(17,980)	30,640	116,838
Non-marketable debt instruments	(6,779)	2,423	(6,371)	(815)	(12,292)
Other	(19,121)	6,929	(9,475)	6,382	3,056
Impact of fluctuation in exchange rate					,
on cash and cash equivalents	(338)	35	(301)	(11)	(642)
1	97,652	146,755	(555)	65,232	234,423
Character and lightities					
Changes in assets and liabilities:	7 057	(1  (57))	(21, 40.4)	C 155	(20007)
Liabilities to reinsurers	7,057	(1,657)	( <b>21,494</b> )	6,155	(26,097)
Investments in financial assets, net	( <b>79,288</b> )	3,124	(47,858)	(12,932)	(29,652)
Premiums collectible	(52,599)	(28,976)	(5,736)	(5,632)	(43,336)
Other receivables	4,519	11,035	6,761	7,186	5,468
Other payables	(24,247)	(20,062)	(138)	(3,322)	13,151
Current tax assets (current tax		(10)	(0)	(10)	(C, C, E, 1)
liabilities), net	67	(10)	60	(18)	(6,651)
	(144,491)	(36,546)	(68,405)	(8,563)	(87,117)
Adjustments for interest and dividend:					
Interest paid	102	157	48	75	287
Interest received	(22,275)	(22,803)	(9,034)	(10,606)	(43,890)
	(22,173)	(22,646)	(8,986)	(10,531)	(43,603)
Net cash provided by (used in)		<u>`</u>		iii	
operations	(52,217)	18,322	(48,206)	17,097	5,445

Cash flows from operating activities include those stemming from financial investment purchases and sales (net) that relate to operations involving insurance contracts.

# Note 1 - General

# A. Reporting Entity

AIG Israel Insurance Company Ltd. (hereinafter - "the Company") was incorporated in Israel on March 27, 1996 as a private company in which the shareholders have limited responsibility. The Company commenced its insurance operations in May 1997. The Company does not hold any subsidiaries or related companies. The Company has no foreign operations through branches or investee companies.

The ultimate parent company is American International Group Inc. (hereinafter - "AIG Global Corporation" or "AIG"), which is a leading international insurance and financial concern.

The Company's sole shareholder is AIG Holdings Europe Limited (hereinafter - "AHEL"), which holds all the issued share capital of the Company. AHEL is a member of the AIG Global Corporation.

The registered office of the Company is at 25 HaSivim St. Petach Tikva, Israel.

# **B.** Definitions:

- 1. The Company AIG Israel Insurance Company Ltd.
- 2. Commissioner Commissioner of Capital Market, Insurance and Savings.
- 3. The Supervision Law The Supervision of Financial Services (Insurance) Law, 1981.
- 4. Reinsurance assets the reinsurer's share in the reserves for insurance contracts and in the contingent claims.
- 5. Outstanding claims Known outstanding claims, with the addition of the expected progression of claims that have been incurred but not enough reported (I.B.N.E.R.) plus claims that have been Incurred but not reported (I.B.N.R).
- 6. Insurance contract A contract under which one party (the insurer) takes a significant insurance risk from another party (policyholder), by agreement to indemnify the policyholder if an uncertain a defined future event (insurance event) negatively affects the policyholder.
- 7. Liability for insurance contracts Insurance reserves and outstanding claims.
- 8. Premiums Premiums including fees and proceeds for related services
- 9. Premiums earned premiums that relate to the reporting period.

# Note 1 – General (cont'd):

## C. Material Events in the Reporting Period:

In the reporting period, the Bank of Israel interest rate was raised several times, reaching 4.25% as at the reporting date, while the GDP grew by 6.5% in 2022, the rate of inflation for the past twelve months reached 5.4% and the unemployment rate in the working-age population (25-64) reached 3.7% in December 2022.[2] The Company invests a significant portion of its investment portfolio in the capital market; therefore, the capital market yields in the various channels have a material effect on the profit of the Company.

In June 2023, Mr. Usher Gray was appointed as CFO of the Company. Mr. Gray replaced Mr. David Rothstein, who retired after serving as the Company CFO since 2001.

# Note 2 - Basis of Preparation of Financial Statements

# A. Financial Reporting Framework

Until December 31, 2022, the financial statements of the Company were prepared in accordance with IFRSs. As described below, the condensed interim financial statements as at June 30, 2023 and for the 6- and 3-month periods ended on that date (hereinafter: "the interim financial information") have been prepared in accordance with the directives prescribed by the Commissioner of the Capital Market, Insurance and Savings in conformity with the Supervision of Financial Services (Insurance) Law, 1981 (hereinafter: "the Insurance Law") and do not include all of the information required for full annual financial statements. The interim financial information should be read in conjunction with the annual financial statements as at December 31, 2022 and for the year ended on that date (hereinafter – "the annual financial statements of the Company").

Further to the stated in Note 2(w)(1) to the annual financial statements, concerning the Draft Roadmap for the Adoption of International Financial Reporting Standard No. 17 - Insurance Contracts, published by the Capital Market, Insurance and Savings Authority in December 2022 (hereinafter: "the Roadmap"), on June 1, 2023 the Capital Market, Insurance and Savings Authority published the "Roadmap for the Adoption of International Financial Reporting Standard No. 17 - Insurance Contracts - Third Update" (hereinafter: "the Current Roadmap").

According to the Current Roadmap, the date of initial implementation of IFRS 17 and IFRS 9 by the insurance companies in Israel (which pursuant to IFRSs would have been required to be implemented by the Company on January 1, 2023) has been updated and shall apply starting in the quarterly and annual periods commencing on January 1, 2025. Hence, the transition date will be January 1, 2024. The Current Roadmap determines that, at this stage, early adoption of IFRS 17 in Israel will not be permitted.

Accordingly, commencing on January 1, 2023 to the initial implementation date of IFRS 17 and IFRS 9 by the insurance companies in Israel, as aforesaid, the Company will continue to implement the provisions of International Accounting Standard No. 4, "Insurance Contracts", and International Accounting Standard No. 39, "Financial Instruments: Recognition and Measurement" that have been applied by the Company up till now and which were superseded by IFRS 17 and IFRS 9, respectively. The remaining IFRSs are implemented by the Company on the dates stipulated therein.

<sup>&</sup>lt;sup>[2]</sup> According to the resolution of the Bank of Israel's Monetary Committee from February 20, 2023.

# Note 2 - Basis of Preparation of Financial Statements (cont'd)

# A. Financial Reporting Framework (cont'd)

Consequently, commencing on January 1, 2023, the financial statements of the Company are not fully compliant with IFRSs, but rather are prepared in accordance with the directives prescribed by the Commissioner of the Capital Market, Insurance and Savings in conformity with the Supervision Law.

The interim financial information was approved for publication by the Board of Directors of the Company on August 24, 2023.

## **B.** Use of estimates and judgments

The preparation of condensed interim financial statements in conformity with the directives prescribed by the Commissioner of the Capital Market, Insurance and Savings in conformity with the Supervision of Financial Services (Insurance) Law, 1981 requires management of the Company to make judgments, estimates and assumptions that affect the application of accounting policies and the amounts of assets, liabilities, income and expenses. It is hereby clarified that actual results may differ from these estimates.

The significant judgments made by management in applying the Group's accounting policies and the principal assumptions used in the estimation of uncertainty were the same as those applied in the preparation of the annual financial statements of the Company for 2022.

# **Note 3 - Significant Accounting Policies**

Except as stated above, the significant accounting policies and the computational methods applied in the preparation of the interim financial information are consistent with the policies and methods applied in the preparation of the annual financial statements of the Company for 2022.

# New standards and interpretations not yet adopted in accordance with the directives of the Commissioner of the Capital Market, Insurance and Savings:

International Financial Reporting Standard No. 17, Insurance Contracts (hereinafter: "the Standard" or "IFRS 17") and International Financial Reporting Standard No. 9, Financial Instruments (hereinafter: "IFRS 9")

Until December 31, 2022, the financial statements of the Company were prepared in accordance with IFRSs.

As stated in Note 2(a) above, according to the Current Roadmap, the date of initial implementation of IFRS 17 and IFRS 9 by the insurance companies in Israel (which pursuant to IFRSs would have been required to be implemented by the Company on January 1, 2023) has been updated and shall apply starting in the quarterly and annual periods commencing on January 1, 2025. Hence, the transition date will be January 1, 2024. The Current Roadmap determines that, at this stage, early adoption of IFRS 17 in Israel will not be permitted.

Accordingly, commencing on January 1, 2023 to the initial implementation date of IFRS 17 and IFRS 9 by the insurance companies in Israel, as aforesaid, the Company will continue to implement the provisions of International Accounting Standard No. 4, "Insurance Contracts", and International Accounting Standard No. 39, "Financial Instruments: Recognition and Measurement" that have been applied by the Company up till now and which were superseded by IFRS 17 and IFRS 9, respectively. The remaining IFRSs are implemented by the Company on the dates stipulated therein.

# Note 3 - Significant Accounting Policies (cont'd)

Consequently, commencing on January 1, 2023, the financial statements of the Company are not fully compliant with IFRSs, but rather are prepared in accordance with the directives prescribed by the Commissioner of the Capital Market, Insurance and Savings in conformity with the Supervision of Financial Services (Insurance) Law, 1981.

In addition to the aforesaid, the Current Roadmap specifies the public disclosure that must be provided regarding the effects of the adoption of IFRS 17 and IFRS 9 in the interim and the annual financial statements for 2024. Furthermore, the Current Roadmap specifies the preparations and the principal updated timetables that the Capital Market Insurance and Savings Authority believes to be necessary for ensuring that the Insurance companies in Israel are prepared for the high-quality implementation of the Standard, inter alia, as regarding the adaptation of the IT system, finalizing the accounting policy and preparing for the various requisite reports, the performance of quantitative impact studies of the implementation of IFRS 17 and IFRS 9, preparation for the calculation of the risk adjustment for non-financial risk, and preparation for the audit by the independent auditors.

The Company continuously studies the implications of the adoption of the aforementioned standards on its financial statements and is preparing for their implementation within the timetables stated above.

# **Note 4 - Segment Information**

The operating segments were determined on the basis of the information examined by the chief operational decision-maker for the purposes of evaluating performance and deciding upon the allocation of resources.

The Company operates in the following operating segments: general insurance, health insurance and life insurance, as set out below. Activities that are not attributed to the segments includes the equity, the non-insurance liabilities and their covering assets.

## A. Life insurance segment

The life insurance segment provides cover for life insurance risk only as well as coverage of other risks such as disability, occupational disability and other health related services

# Note 4 - Segment Information (cont'd)

# B. Health insurance segment

All the Company's health insurance operations are concentrated within this segment. The segment provides personal accident cover, severe illness cover and foreign travel cover.

## C. General insurance segment

The general insurance segment encompasses the property and liability sectors. In accordance with the directives of the Commissioner of Insurance, the segment is divided into the following sectors: the compulsory motor vehicle sector, the motor vehicle property sector, the home insurance sector, other property sectors, other liability sectors, and the professional liability sector.

# • Compulsory motor vehicle sector

The compulsory motor vehicle sector focuses on the provision of cover, the purchase of which, by the owner or driver of a vehicle, is compulsory by law. This insurance provides cover for bodily injury occasioned to the driver of the vehicle, any passengers therein or pedestrians as a result of the use of an engine vehicle.

## • Motor vehicle property sector

The motor vehicle property sector focuses on the provision of cover for property damage occasioned to the motor vehicle of the insured and for property damage that the motor vehicle of the insured causes to a third party.

### • Home insurance sector

The apartment's insurance sector focuses in providing coverage for damages caused to apartments and includes coverage in respect of damages caused by earthquake.

## Professional liability sector

The professional liability sector provides cover to practitioners of the various liberal professions for any claims that may be made against them in relation to injury occasioned to a third party as a result of a mistake or professional negligence. Insurance coverage to directors and office holders in respect of an unlawful act or oversight carried out by the directors and office holders in their professional capacity, for funds misappropriation damages and for cyber events.

### • Other property sectors

Other property sectors provide cover with respect to those property lines which are not connected with the motor vehicle or liability sectors. Cover is principally provided with respect to property insurance, subcontractors and mechanical breakdown insurance.

## • Other liability sectors

Other liability sectors provide cover for the liability of the insured with respect to damage that the insured causes to a third party. Amongst the liabilities covered by these sectors are third party liability, employer's liability and product liability.

Note 4 - Segment Information (con	6-month period ended June 30, 2023 (unaudited)							
	Life insurance	Health Insurance *	General insurance NIS thousands	Not attributed to operating segments	Total			
Gross earned premiums	80,392	88,676	561,845		730,913			
Premiums earned by reinsurers	(17,177)	(1,793)	(99,971)		(118,941)			
Premiums earned in retention	63,215	86,883	461,874		611,972			
Gains on investments, net, and financing								
income	101	1,435	21,707	31,147	54,390			
Commission income	4,425	322	23,198		27,945			
Total income	67,741	88,640	506,779	31,147	694,307			
Payments and change in liabilities with respect to insurance contracts, gross Share of reinsurers in increase of insurance	(34,200)	(59,049)	(452,579)		(545,828)			
liabilities and payments with respect to insurance contracts	4,824	1,944	56,288		63,056			
Payments and change in liabilities with respect	(20.27.()	(57 105)	(20( 201)		(492 772)			
to insurance contracts, in retention Commissions and other acquisition costs	(29,376) (21,313)	(57,105) (21,832)	(396,291) (96,727)		(482,772) (139,872)			
General and administrative expenses	(9,423)	(10,824)	(26,720)		(139,872) (46,967)			
*	(9,423)	(10,024)	1,267	(652)	(40,907)			
Financing income (expenses), net			1,207	(032)	015			
Total comprehensive income (loss) before taxes on income	7,629	(1,121)	(11,692)	30,495	25,311			
Liabilities for insurance contracts, gross, as at June 30, 2023	82,534	109,203	2,215,630		2,407,366			

		6-month period ended June 30, 2022 (unaudited)							
	Life insurance	Health Insurance *	General insurance NIS thousands	Not attributed to operating segments	Total				
Gross earned premiums	77,662	78,148	469,544		625,354				
Premiums earned by reinsurers	(15,784)	(1,465)	(83,308)		(100,557)				
Premiums earned in retention	61,878	76,683	386,236		524,797				
Losses on investments, net, and financing									
income	-	(1,817)	(30,232)	(23,019)	(55,068)				
Commission income	4,216	209	22,074		26,499				
Total income	66,094	75,075	378,078	(23,019)	496,228				
Payments and change in liabilities with respect to insurance contracts, gross Share of reinsurers in increase of insurance	(48,787)	(52,782)	(366,469)		(468,038)				
liabilities and payments with respect to insurance contracts	13,055	1,814	18,276		33,145				
Payments and change in liabilities with respect to insurance contracts, in retention Commissions and other acquisition costs General and administrative expenses	(35,732) (21,331) (9,233)	(50,968) (20,007) (9,992)	(348,193) (85,462) (23,869)		(434,893) (126,800) (43,094)				
Financing income, net	-	-	1,243	3,638	4,881				
Total comprehensive loss before taxes on income Liabilities for insurance contracts, gross, as at	(202)	(5,892)	(78,203)	(19,381)	(103,678)				
June 30, 2022	79,767	96,739	2,053,226		2,229,732				

\* The health insurance segment primarily comprises the results of the personal accidents sector.

Note 4 - Segment Information (co	nt uj	3-month period	ended June 30, 2	023 (unaudited)	
	Life insurance	Health Insurance *	General insurance NIS thousands	Not attributed to operating segments	Total
Gross earned premiums	40,363	46,201	294,325		380,889
Premiums earned by reinsurers	(8,339)	(911)	(53,143)		(62,393)
Premiums earned in retention	32,024	45,290	241,182		318,496
Gains on investments, net, and financing					
income	84	1,100	16,531	18,811	36,526
Commission income	2,187	167	11,860		14,214
Total income	34,295	46,557	269,573	18,811	369,236
Payments and change in liabilities with respect to insurance contracts, gross Share of reinsurers in increase of insurance	(13,826)	(26,941)	(219,692)		(260,459)
liabilities and payments with respect to insurance contracts	2,588	967	31,470		35,025
Payments and change in liabilities with respect to insurance contracts, in retention	(11,238)	(25,974)	(188,222)		(225,434)
Commissions and other acquisition costs	(10,727)	(10,861)	(52,452)		(74,040)
General and administrative expenses	(4,730)	(5,434)	(13,822)		(23,986)
Financing income, net	-	-	555	(1,181)	(626)
Total comprehensive income before taxes on income	7,600	4,288	15,632	17,630	45,150

	3-month period ended June 30, 2022 (unaudited)							
	Life insurance	Health Insurance *	General insurance NIS thousands	Not attributed to operating segments	Total			
Gross earned premiums	39,033	42,246	240,144		321,423			
Premiums earned by reinsurers	(8,300)	(763)	(41,940)		(51,003)			
Premiums earned in retention	30,733	41,483	198,204		270,420			
Losses on investments, net, and financing								
income	-	(825)	(13,022)	(13,188)	(27,035)			
Commission income	2,185	113	11,004		13,302			
Total income	32,918	40,771	196,186	(13,188)	256,687			
Payments and change in liabilities with	,	,	,		,			
respect to insurance contracts, gross	(29,543)	(29,468)	(168,766)		(227,777)			
Share of reinsurers in increase of insurance liabilities and payments with respect to insurance contracts	9,624	1,493	2,835		13,952			
Payments and change in liabilities with								
respect to insurance contracts, in retention	(19,919)	(27,975)	(165,931)		(213,825)			
Commissions and other acquisition costs	(10,402)	(10,416)	(45,737)		(66,555)			
General and administrative expenses	(4,673)	(5,140)	(11,807)		(21,620)			
Financing income			593	1,720	2,313			
Total comprehensive loss before taxes on income	(2,076)	(2,760)	(26,696)	(11,468)	(43,000)			

\* The health insurance segment primarily comprises the results of the personal accidents sector.

Note 4 - Segment Information (co	Year ended December 31, 2022 (audited)							
	Life insurance	Health Insurance *	General insurance NIS thousands	Not attributed to operating segments	Total			
Gross earned premiums	157,173	173,216	982,045		1,312,434			
Premiums earned by reinsurers	(31,909)	(3,150)	(176,316)		(211,375)			
Premiums earned in retention	125,264	170,066	805,729		1,101,059			
Gains (losses) on investments, net and								
financing income	17	(3,066)	(47,311)	(27,633)	(77,993)			
Commission income	8,672	485	45,610		54,767			
Total income	133,953	167,485	804,028	(27,633)	1,077,833			
Payments and change in liabilities with respect to insurance contracts, gross Share of reinsurers in increase of insurance	(88,211)	(105,670)	(738,360)		(932,241)			
liabilities and payments with respect to insurance contracts	21,187	2,126	21,174		44,487			
Payments and change in liabilities with	((7.024)	(102 544)	(717, 106)		(007 75 4)			
respect to insurance contracts, in retention	(67,024)	(103,544)	(717,186)		(887,754)			
Commissions and other acquisition costs General and administrative expenses	(40,650) (17,407)	(43,718) (20,199)	(179,391) (48,009)		(263,759) (85,615)			
*	(17,407)	(20,199)	2,388	9,361	(85,015)			
Financing income, net			2,300	9,301	11,749			
Total comprehensive income (loss) before taxes on income	8,872	24	(138,170)	(18,272)	(147,546)			
Liabilities for insurance contracts, gross, as at December 31, 2022	80,842	101,754	2,078,448		2,261,044			

\* The health insurance segment primarily comprises the results of the personal accidents sector.

# Note 4 - Segment Information (cont'd)

## Additional information relating to general insurance segment:

	6-month period ended June 30, 2023 (unaudited)						
	Compulsory motor vehicle	Motor vehicle property	Home	Professional liability	Other property sectors*	Other liability sectors*	Total
				NIS thousands			
Gross premiums	130,486	337,324	81,845	<b>50,103</b>	24,653	17,672	642,083 (102,605)
Reinsurance premiums Premiums in retention	(1,775) 128,711	337,324	(14,412) 67,433	(46,093) 4,010	(24,618) 35	(15,707) 1,965	(102,605) 539,478
Change in balance of unearned premiums, in retention	(7,608)	(63,565)	(5,967)	(184)	5	(285)	(77,604)
Premiums earned in retention	121,103	273,759	61,466	3,826	40	1,680	461,874
Gains on investments, net, and financing income	10,769	5,096	1,459	2,542	215	1,626	21,707
Commission income	<u> </u>		597	14,659	4,553	3,389	23,198
Total income	131,872	278,855	63,522	21,027	4,808	6,695	506,779
Payments and change in liabilities with respect to insurance contracts, gross	(112,035)	(244,481)	(39,011)	(33,892)	(4,989)	(18,171)	(452,579)
Share of reinsurers in increase of insurance liabilities and payments with respect to insurance contracts	4,468	-	1,942	30,991	4,451	14,436	56,288
Payments and change in liabilities with respect to insurance contracts, in retention	(107,567)	(244,481)	(37,069)	(2,901)	(538)	(3,735)	(396,291)
Commissions and other acquisition costs	(17,287)	(41,354)	(17,705)	(13,295)	(3,676)	(3,410)	(96,727)
General and administrative expenses	(6,406)	(11,218)	(7,649)	(862)	(344)	(241)	(26,270)
Financing income, net	<u> </u>	664	589	8	1	5	1,267
Total expenses	(131,260)	(296,389)	(61,834)	(17,050)	(4,557)	(7,381)	(518,471)
Total comprehensive income (loss) before taxes on income	612	(17,534)	1,688	3,977	251	(686)	(11,692)
Liabilities for insurance contracts, gross, as at June 30, 2023	946,167	494,233	130,024	326,382	95,518	223,306	2,215,630
Liabilities for insurance contracts, net, as of June 30, 2023	806,149	494,233	124,297	37,782	2,714	37,212	1,502,387

\* Other property sectors reflect mainly the results of the property insurance sector, which accounts for aprx. 99% of the total premiums attributable to these sectors.

\*\* Other liability sectors reflect mainly the results of the third-party insurance sector, which accounts for aprx. 35% of the total premiums attributable to these sectors.

# Note 4 - Segment Information (cont'd)

## Additional information relating to general insurance segment (cont'd):

	6-month period ended June 30, 2022 (unaudited)							
	Compulsory motor vehicle	Motor vehicle property	Home	Professional liability	Other property sectors*	Other liability sectors*	Total	
				NIS thousands				
Gross premiums	117,143	248,429	72,219	50,542	20,642	14,750	523,725	
Reinsurance premiums	(1,588)	-	(8,462)	(46,524)	(20,268)	(13,052)	(89,894)	
Premiums in retention	115,555	248,429	63,757	4,018	374	1,698	433,831	
Change in balance of unearned premiums, in retention	(11,954)	(31,666)	(3,303)	(470)	8	(210)	(47,595)	
Premiums earned in retention	103,601	216,763	60,454	3,548	382	1,488	386,236	
Losses on investments, net, and financing income	(15,702)	(5,512)	(1,936)	(3,801)	(357)	(2,924)	(30,232)	
Commission income			501	15,150	3,803	2,620	22,074	
Total income	87,899	211,251	59,019	14,897	3,828	1,184	378,078	
Payments and change in liabilities with respect to insurance								
contracts, gross	(56,036)	(248,693)	(34,405)	(18,707)	(8,154)	(474)	(366,469)	
Share of reinsurers in increase of insurance liabilities and	(6 150)		741	14 972	7 629	1 102	19 276	
payments with respect to insurance contracts Payments and change in liabilities with respect to insurance	(6,159)	-	/41	14,873	7,628	1,193	18,276	
contracts, in retention	(62,195)	(248,963)	(33,664)	(3,834)	(526)	719	(348,193)	
Commissions and other acquisition costs	(15,879)	(35,143)	(16,410)	(12,537)	(2,751)	(2,742)	(85,462)	
General and administrative expenses	(6,666)	(9,764)	(6,622)	(526)	(170)	(121)	(23,869)	
Financing income, net		683	547	10	-	3	1,243	
Total expenses	(84,740)	(292,917)	(56,149)	(16,887)	(3,447)	(2,141)	(456,281)	
Total comprehensive income (loss) before taxes on income	3,159	(81,666)	2,870	(1,990)	381	(957)	(78,203)	
Liabilities for insurance contracts, gross, as at June 30, 2022	916,889	386,952	111,930	316,952	91,504	228,999	2,053,226	
Liabilities for insurance contracts, net, as of June 30, 2022	756,983	386,952	106,896	39,240	2,073	37,533	1,329,677	

\* Other property sectors reflect mainly the results of the property insurance sector, which accounts for aprx. 100% of the total premiums attributable to these sectors.

\*\* Other liability sectors reflect mainly the results of the third-party insurance sector, which accounts for aprx. 45% of the total premiums attributable to these sectors.

# Note 4 - Segment Information (cont'd)

## Additional information relating to general insurance segment (cont'd):

	3-month period ended June 30, 2023 (unaudited)							
	Compulsory motor vehicle	Motor vehicle property	Home	Professional liability	Other property sectors*	Other liability sectors*	Total	
				NIS thousands				
Gross premiums	60,524	154,666	37,447	23,406	10,060	5,991	292,094	
Reinsurance premiums	(814)	-	(8,553)	(21,618)	(10,056)	(5,343)	(46,384)	
Premiums in retention	59,710	154,666	28,894	1,788	4	648	245,710	
Change in balance of unearned premiums, in retention	5,241	(11,702)	1,592	182	4	155	(4,528)	
Premiums earned in retention	64,951	142,964	30,486	1,970	8	803	241,182	
Gains on investments, net, and financing income	8,224	3,886	1,111	1,949	163	1,198	16,531	
Commission income	-	-	306	7,333	2,359	1,862	11,860	
Total income	73,175	146,850	31,903	11,252	2,530	3,863	269,573	
Payments and change in liabilities with respect to insurance contracts, gross	(52,966)	(116,858)	(15,579)	(22,216)	(4,212)	(7,861)	(219,692)	
Share of reinsurers in increase of insurance liabilities and payments with respect to insurance contracts	3,045	-	665	18,479	3,428	5,835	31,470	
Payments and change in liabilities with respect to insurance contracts, in retention	(49,921)	(116,858)	(14,914)	(3,719)	(784)	(2,026)	(188,222)	
Commissions and other acquisition costs	(9,487)	(23,141)	(9,515)	(6,711)	(1,775)	(1,823)	(52,452)	
General and administrative expenses	(3,262)	(5,952)	(3,888)	(429)	(171)	(120)	(13,822)	
Financing income, net	-	272	276	4	1	2	555	
Total expenses	(62,670)	(145,679)	(28,041)	(10,855)	(2,729)	(3,967)	(253,941)	
Total comprehensive income (loss) before taxes on income	10,505	1,171	3,862	397	(199)	(104)	15,632	

\* Other property sectors reflect mainly the results of the property insurance sector, which accounts for aprx. 99% of the total premiums attributable to these sectors.

\*\* Other liability sectors reflect mainly the results of the employers' liability insurance sector, which accounts for aprx. 43% of the total premiums attributable to these sectors.

# Note 4 - Segment Information (cont'd)

## Additional information relating to general insurance segment (cont'd):

	3-month period ended June 30, 2022 (unaudited)							
	Compulsory motor vehicle	Motor vehicle property	Home	Professional liability	Other property sectors*	Other liability sectors*	Total	
				NIS thousands				
Gross premiums	53,351	111,958	33,435	20,674	11,166	6,502	237,086	
Reinsurance premiums	(707)		(4,967)	(18,905)	(11,142)	(5,582)	(41,303)	
Premiums in retention	52,644	111,958	28,468	1,769	24	920	195,783	
Change in balance of unearned premiums, in retention	909	(446)	1,927	158	2	(129)	2,421	
Premiums earned in retention	53,553	111,512	30,395	1,927	26	791	198,204	
Losses on investments, net, and financing income	(6,799)	(2,337)	(857)	(1,615)	(158)	(1,256)	(13,022)	
Commission income	-	-	255	7,568	1,862	1,319	11,004	
Total income	46,754	109,175	29,793	7,880	1,730	854	196,186	
Payments and change in liabilities with respect to insurance contracts, gross Share of reinsurers in increase of insurance liabilities and	(25,060)	(117,235)	(15,285)	(7,687)	(7,505)	4,006	(168,766)	
payments with respect to insurance contracts	(5,729)	-	81	6,281	7,165	(4,963)	2,835	
Payments and change in liabilities with respect to insurance contracts, in retention	(30,789)	(117,235)	(15,204)	(1,406)	(340)	(957)	(165,931)	
Commissions and other acquisition costs	(8,657)	(19,092)	(9,059)	(6,281)	(1,292)	(1,356)	(45,737)	
General and administrative expenses	(3,286)	(4,742)	(3,366)	(266)	(86)	(61)	(11,807)	
Financing income, net	-	328	261	3	-	1	593	
Total expenses	(42,732)	(140,741)	(27,368)	(7,950)	(1,718)	(2,373)	(222,882)	
Total comprehensive income (loss) before taxes on income	4,022	(31,566)	2,425	(70)	12	(1,519)	(26,696)	

\* Other property sectors reflect mainly the results of the property loss insurance sector, which accounts for aprx. 100% of the total premiums attributable to these sectors.

\*\* Other liability sectors reflect mainly the results of the third-party insurance sector, which accounts for aprx. 39% of the total premiums attributable to these sectors.

# Note 4 - Segment Information (cont'd)

## Additional information relating to general insurance segment (cont'd):

	Year ended December 31, 2022 (audited)						
	Compulsory Motor Vehicle	Motor vehicle Property	Home	Professional liability	Other property sectors*	Other liability sectors*	Total
				NIS thousands			
Gross premiums	230,827	497,661	145,743	103,598	42,742	28,935	1,049,506
Reinsurance premiums	(3,129)		(18,763)	(95,159)	(42,648)	(25,532)	(185,231)
Premiums in retention	227,698	497,661	126,980	8,439	94	3,403	864,275
Change in balance of unearned premiums, in retention	(12,010)	(41,363)	(5,056)	158	2	(277)	(58,546)
Premiums earned in retention	215,688	456,298	121,924	8,597	96	3,126	805,729
Losses on investments, net, and financing income	(25,053)	(8,184)	(3,155) 1,041	(5,980) 30,608	(533) 8,060	(4,406) 5,901	(47,311)
Commission income	- 100 625						45,610
Total income	190,635	448,114	119,810	33,225	7,623	4,621	804,028
Payments and change in liabilities with respect to insurance contracts, gross Share of reinsurers in increase of insurance liabilities and	(124,195)	(505,981)	(72,268)	(23,304)	(19,891)	7,279	(738,360)
payments with respect to insurance contracts	(12,812)	-	2,308	19,065	18,255	(5,642)	21,174
Payments and change in liabilities with respect to insurance contracts, in retention	(137,007)	(505,981)	69,960	(4,239)	(1,636)	1,637	(717,186)
Commissions, marketing expenses and other acquisition costs	(31,780)	(74,972)	(34,895)	(26,534)	(5,456)	(5,754)	(179,391)
General and administrative expenses	(11,794)	(19,713)	(13,778)	(1,620)	(650)	(454)	(48,009)
Financing income	-	1,270	1,097	16	-	5	2,388
Total expenses	(180,581)	(599,396)	(117,536)	(32,377)	(7,742)	(4,566)	(942,198)
Total comprehensive income (loss) before taxes on income	10,054	(151,282)	2,274	848	(119)	55	(138,170)
Liabilities for insurance contracts, gross, as at December 31, 2022	916,184	428,059	119,656	301,527	101,945	211,077	2,078,448
Liabilities with respect to insurance contracts, in retention, as at December 31, 2022	770,29	428,059	114,397	36,529	2,634	34,755	1,386,665

\* Other property sectors reflect mainly the results of the property loss insurance sector, which accounts for aprx. 99% of the total premiums attributable to these sectors.

\*\* Other liability sectors reflect mainly the results of the third-party insurance sector, which accounts for aprx. 45% of the total premiums attributable to these sectors.

# Note 4 - Segment Information (cont'd)

# 4.1 Additional information relating to life insurance segment:

Six-month period ended June 30, 2023 (unaudited):

Shi montin perioa enaca sance es, 2020 (anadatea).	
	Policies not containing savings element
	Risk sold as single policy
	Private
	NIS thousands
Gross risk premiums	80,529
Payments and change in liabilities with respect to	
insurance contracts, gross	34,200

#### Six-month period ended June 30, 2022 (unaudited):

Policies not containing savings element
Risk sold as
single policy
Private
NIS thousands
76,806
48,787

# Three-month period ended June 30, 2023 (unaudited):

	Policies not containing savings element
	Risk sold as single policy
	Private
	NIS thousands
Gross risk premiums	40,557
Payments and change in liabilities with respect to insurance contracts, gross	13,826

# Three-month period ended June 30, 2022 (unaudited):

	Policies not containing savings element
	Risk sold as single policy
	Private
	NIS thousands
Gross risk premiums	38,784
Payments and change in liabilities with respect to	
insurance contracts, gross	29,543

#### 4.1 Additional information relating to life insurance segment (cont'd):

#### Year ended December 31, 2022 (audited):

	Policies not containing savings element
	Risk sold as single policy
	Private
	NIS thousands
Gross risk premiums	156,125
Payments and change in liabilities with respect to	
insurance contracts, gross	88,211

## 4.2 Additional information relating to healthcare segment:

#### Six-month period ended June 30, 2023 (unaudited):

Six-month period chucu sunc 30, 2025 (unaudreu).	Long-term NIS thousands	Short-term NIS thousands	Total NIS thousands
Gross premiums	65,061	24,789	* 89,850
Payments and change in liabilities with respect to insurance contracts, gross	44,608	14,441	59,049
* Consists primarily of policies issued to individuals.			

#### Six-month period ended June 30, 2022 (unaudited):

	Long-term	Short-term	Total
	NIS thousands	NIS thousands	NIS thousands
Gross premiums	62,732	17,719	* 80,451
Payments and change in liabilities with respect to			
insurance contracts, gross	39,312	13,470	52,782
* Consists mimorily of policies issued to individuals			

\* Consists primarily of policies issued to individuals.

#### Three-month period ended June 30, 2023 (unaudited):

	Long-term	Short-term	Total
	NIS thousands	NIS thousands	NIS thousands
Gross premiums	32,594	14,112	* 46,706
Payments and change in liabilities with respect to			
insurance contracts, gross	20,595	6,346	26,941
* Consists primarily of policies issued to individuals.			

#### Three-month period ended June 30, 2022 (unaudited):

	Long-term	Short-term	Total
	NIS thousands	NIS thousands	NIS thousands
Gross premiums	31,480	12,054	* 43,534
Payments and change in liabilities with respect to			
insurance contracts, gross	22,649	6,819	29,468
* Consists primarily of policies issued to individuals.			

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#### 4.2 Additional information relating to healthcare segment (cont'd):

#### Year ended December 31, 2022 (audited):

	Long-term	Short-term	Total
	NIS thousands	NIS thousands	NIS thousands
Gross premiums	127,256	47,454	* 174,710
Payments and change in liabilities with respect to			
insurance contracts, gross	80,542	25,128	105,670
* Consists primarily of policies issued to individuals			

\* Consists primarily of policies issued to individuals.

# Note 5 - Shareholders' Equity and Capital Requirements

#### A. Capital management and requirements

The policy of the Company is to maintain a strong capital base in order to ensure its solvency and its ability to meet its obligations to policyholders, to preserve the ability of the Company to continue its business activities and to generate yield to its shareholders. The Company is subject to the capital requirements stipulated by the Commissioner. The Board of Directors of the Company has set a target Solvency II-based solvency ratio.

#### B. Solvency II-based economic solvency regime

- 1. On June 1, 2017, the Commissioner issued a circular on the provisions for implementing a Solvency II-based regime. The provisions of the circular are mostly based on the quantitative tier of the related European directive, adjusted for the Israeli market.
- 2. On July 7, 2019, the Company received the Commissioner's approval of the audit of the capital ratio report that it had submitted pursuant to the guidelines, and is therefore no longer subject to the old Capital Regulations concerning the "minimum capital required" and now fully follows an economic solvency ratio regime.
- 3. The directives of the Commissioner prescribe, inter alia, transitional provisions that allow the gradual deployment of the capital requirements until December 31, 2024.
- 4. According to the Commissioner's guidelines from October 1, 2017 concerning dividend distributions, an insurance company that distributes a dividend is required to deliver to the Commissioner, within 20 business days of the date of distribution, all of the following:
  - An annual profit forecast for the two years following the dividend distribution date;
  - An updated debt service plan of the insurance company approved by the Company's Board of Directors, as well as an updated debt service plan of the holding company that holds the insurance company that was approved by the board of directors of the holding company;
  - An updated capital management plan approved by the Board of Directors of the insurance company, which also includes extensive reference to meeting the repayment ratio target set by the Board of Directors over time;
  - A copy of the minutes of the Board of Directors of the insurance company in which the distribution of the dividend was approved, together with the background material for the discussion.

# Note 5 - Shareholders' Equity and Capital Requirements (Cont'd)

#### B. Solvency II-based economic solvency regime (cont'd)

5. On May 23, 2023, the Company published the economic solvency ratio report for the December 31, 2022 data on its website. According to the solvency report, the Company has surplus capital also independent of the transitional provisions. See disclosure in Section 3 of the Directors' Report (Solvency II-Based Economic Solvency Regime in Insurance Companies).

The calculation performed by the Company for the December 31, 2022 data has been reviewed by the independent auditors of the Company in accordance with ISAE 3400 – The Examination of Prospective Financial Information. This standard applies to the review of the Solvency calculations and is not part of the auditing standards that apply to financial statements.

It is hereby stressed that the forecasts and the assumptions, which served as a basis for the drawing up of the economic solvency ratio report, are substantially based on past experience, as reflected in actuarial studies that are performed from time to time. In view of the capital market, insurance and savings reforms and the changes in the economic environment, past data are not necessarily indicative of future results.

# Note 6 - Financial Instruments and Financial Risks

#### A. Fair value hierarchy:

The various levels of fair value are determined as follows:

- Level 1 fair value measured by use of quoted prices (unadjusted) on an active market for identical instruments.
- Level 2 fair value measured by using observable inputs, direct and indirect, which are not included in Level 1 above.
- Level 3 fair value measured by using inputs that are not based on observable market data.

Fair value measurements of all of the Company's marketable financial investments (excluding nonmarketable debt instruments) that are measured at fair value through profit or loss constitute Level 1 assets. Fair value measurements of non-marketable debt assets of the Company that are measured at depreciated cost and the fair value of which is presented for disclosure purposes only (see d(2) above), constitute Level 2.

Pursuant to the aforesaid, during the 6 months ended June 30, 2021, no fair value amounts in respect of financial assets were transferred into or out of the various levels of the hierarchy.

#### B. The fair value of financial assets and financial liabilities

- The carrying amounts of cash and cash equivalents, premiums collectible, accounts receivable, and accounts payable are identical or close to their fair values.
- For details on the fair value of financial investments, see c. below.

Total

# Note 6 - Financial Instruments and Financial Risks (cont'd)

# C. Composition of financial investments:

C. Composition of imatcial investments.			
	Jun	e 30, 2023 (unaudite	d)
	Measured at		
	fair value		
	through	Loans and	
	profit or loss	receivables	Total
	NIS thousands	NIS thousands	NIS thousands
Marketable debt instruments (1)	1,911,036	-	1,911,036
Non-marketable debt instruments (2)	-	99,654	99,654
Other (3)	124,435	-	124,435
Total	2,035,471	99,654	2,135,125
	Jun	e 30, 2022 (unaudite	d)
	Measured at	, ,	,
	fair value		
	through	Loans and	
	profit or loss	receivables	Total
	NIS thousands	NIS thousands	NIS thousands
Marketable debt instruments (1)		NIS thousands	<b>NIS thousands</b> 1,832,289
Marketable debt instruments (1) Non-marketable debt instruments (2)	NIS thousands	NIS thousands - 78,529	
	NIS thousands	-	1,832,289
Non-marketable debt instruments (2)	<b>NIS thousands</b> 1,832,289	-	1,832,289 78,529
Non-marketable debt instruments (2) Other (3)	NIS thousands 1,832,289 104,441 1,933,790	78,529	1,832,289 78,529 104,441 2,012,259
Non-marketable debt instruments (2) Other (3)	NIS thousands 1,832,289 104,441 1,933,790 Decen	78,529 - 78,529	1,832,289 78,529 104,441 2,012,259
Non-marketable debt instruments (2) Other (3)	NIS thousands 1,832,289 104,441 1,933,790	78,529 - 78,529	1,832,289 78,529 104,441 2,012,259
Non-marketable debt instruments (2) Other (3)	NIS thousands 1,832,289 104,441 1,933,790 Decen Measured at	78,529 - 78,529	1,832,289 78,529 104,441 2,012,259
Non-marketable debt instruments (2) Other (3)	NIS thousands           1,832,289           104,441           1,933,790           Decender           Measured at fair value	78,529 - 78,529 mber 31, 2022 (audit	1,832,289 78,529 104,441 2,012,259
Non-marketable debt instruments (2) Other (3)	NIS thousands           1,832,289           104,441           1,933,790           Decender           Measured at fair value through	- 78,529 - 78,529 mber 31, 2022 (audit Loans and	1,832,289 78,529 104,441 2,012,259
Non-marketable debt instruments (2) Other (3)	NIS thousands 1,832,289 104,441 1,933,790 Decen Measured at fair value through profit or loss	78,529 - 78,529 mber 31, 2022 (audit Loans and Receivables	1,832,289 78,529 104,441 2,012,259 red) Total
Non-marketable debt instruments (2) Other (3) Total	NIS thousands 1,832,289 104,441 1,933,790 Decen Measured at fair value through profit or loss NIS thousands	78,529 - 78,529 mber 31, 2022 (audit Loans and Receivables	1,832,289 78,529 104,441 2,012,259 red) Total NIS thousands

# (1) **Composition of marketable debt instruments** (designated upon initial recognition to the fair value through profit or loss category):

	June 30, 2023	
	(Unaudited)	
	Carrying Am	
	amount	Cost
	NIS thousands	NIS thousands
Government bonds	734,426	753,084
Other debt assets:		
other non-convertible debt assets	1,176,610	1,220,741
Total marketable debt assets	1,911,036	1,973,825

1,923,311

93,244

2,016,555

# Note 6 - Financial Instruments and Financial Risks (cont'd)

# C. Composition of financial investments (cont'd):

(1) **Composition of marketable debt instruments** (designated upon initial recognition to the fair value through profit or loss category) (cont'd):

	June 30, 2022 (Unaudited)	
	Carrying Am amount NIS thousands NIS tho	
Government bonds	562,632	559,739
Other debt assets:		
other non-convertible debt assets	1,269,657	1,284,243
Total marketable debt assets	1,832,289	1,843,982

	December 31, 2022 (Audited)	
	Carrying Amo amount	
	NIS thousands	NIS thousands
Government bonds	559,822	565,277
Other debt assets:		
other non-convertible debt assets	1,258,175	1,309,394
Total marketable debt assets	1,817,997	1,874,671

#### (2) **Composition of non-marketable debt instruments:**

	June 30, 2023 (Unaudited)	
	Carrying amount	Fair value
	NIS thousands	NIS thousands
Bank deposits	556	572
Presented at amortized cost, excluding bank deposits	99,098	99,055
Total non-marketable debt assets	99,654	99,627
	June 30	,
	(Unaud	lited)

	(Unaudited)	
	Carrying	
	amount	Fair value
	NIS thousands	NIS thousands
Bank deposits	664	779
Presented at amortized cost, excluding bank deposits	77,865	77,922
Total non-marketable debt assets	78,529	78,701
		· · · · ·

# Note 6 - Financial Instruments and Financial Risks (cont'd)

C. Composition of financial investments (cont'd):

# (2) Composition of non-marketable debt instruments (cont'd):

	December 31, 2022 (Audited)	
	Carrying	
	amount	Fair value
	NIS thousands	NIS thousands
Bank deposits	700	770
Presented at amortized cost, excluding bank deposits	92,544	92,462
Total non-marketable debt assets	93,244	93,232

(3) **Composition of other financial investments** (designated upon initial recognition to the fair value through profit or loss category):

	June 30, 2023	
	(Unaudited)	
	Carrying amount NIS thousands	Cost NIS thousands
Marketable financial investments	124,435	95,837
	June 30, 2022	
	(Unaud	lited)
	Carrying amount	Cost
	NIS thousands	NIS thousands
Marketable financial investments	101,441	95,837
	December	31, 2022
	(Audited)	
	Carrying	
	amount	Cost
	NIS thousands	NIS thousands
Marketable financial investments	105,314	95,837

# **Note 7 - Contingent Liabilities**

There is a general exposure which cannot be evaluated or quantified resulting, inter alia, from the complexity of the services provided by the Company to its policy holders and the frequent changes in regulation. The complexity of these arrangements embodies, inter alia, the potential for arguments pertaining to a long series of commercial and regulatory conditions. It is impossible to anticipate in advance the types of arguments that might be raised in this field, and the exposure resulting from these and other contentions.

In addition, there is a general exposure due to complaints that are filed from time to time with various authorities, such as Supervision, concerning the rights of policy holders under insurance policies and/or the law. These complaints are handled on a current basis by those functions in the Company that oversee customer concerns. The rulings of the authorities on such complaints, to the extent that any ruling is made, are often given across the board. Additionally, in some cases the complaining parties even threaten to initiate legal proceedings in relation to their complaints, including in the form of a petition for certification a class action. At such preliminary stage, the development of such proceedings cannot be assessed and at any rate the potential exposure in their regard or the very initiation of such proceedings cannot be estimated. Accordingly, no provision was created for said exposure.

In the opinion of management of the Company, as to the chances of such proceedings, which is based on the opinion of its legal counsel, the provisions included in the financial statements, where necessary, are sufficient to cover damages from such claims. For proceedings that are at a preliminary stage and their chances cannot be estimated, no provision was included in the financial statements. If compromise is a possibility in any such proceedings, a provision was included in the amount of the potential compromise. The provision included in the financial statements is in an immaterial amount.

#### A. Motions to certify class actions

1. On June 9, 2016, a motion for certification of a class action was filed against the Company, alleging that the Company did not pay salary and statutory employee benefits as legally required. The class action seeks a total of NIS 9,769 thousand.

The response of the Company to the motion to certify the claim as class action was filed on January 1, 2017. The plaintiffs filed a response on their behalf to the Company response dated June 1, 2017. Concurrently, the plaintiffs filed a motion for discovery of documents. On October 1, 2017, the Company filed its response to the motion for discovery.

On February 12, 2018, a first pretrial hearing was held in the case. On July 15, 2018, the court ruled on the stay of proceedings pending a ruling on an appeal that was filed with the High Court of Justice regarding a ruling by the National Court in another case (HCJ 5148/18, Or Shacham et al. - National Labor Court and Castro Model Ltd., hereafter: "Castro HCJ"), on the issue of overtime.

On July 11, 2022, a ruling was issued in Castro HCJ, pursuant to which it is permissible to certify a class action for the payment of overtime on commissions or incentives. The ruling further determined that the matter of the existence of a substantial right would be deliberated within the framework of the class action. This ruling overturns the ruling of the National Labor Court in the same matter, in practice ratifying the ruling of the Regional Labor Court that partially certified the class action. The two other components claimed in the class action (selection of a day off and/or delay in the payment of wages) were not included in Castro HCJ.

#### A. Motions to certify class actions (cont'd)

#### 1. (cont'd)

On March 7, 2023, the petitioners submitted an update notice to the court, stating that, in view of the ruling in the Castro matter, the proceedings in the case should have been renewed. Nevertheless, the petitioners requested to maintain the stay of proceedings, in anticipation of a ruling in another proceeding that is pending in the National Labor Court against I.D.I Insurance Company (hereinafter: "the IDI Matter"). The Company's response was that the IDI Matter differs materially from that of the Company (in light of the collective relations at the Company) and that, therefore, the Company maintains all of its arguments in the matter and is not bound by rulings that will be given in the IDI Matter. The Company left the decision concerning the stay of proceedings to the court.

On March 13, 2023, by virtue of a court decision, the proceeding was transferred to a different panel at the District Labor Court. On April 23, 2023, the court ordered to reinstate the stay of proceedings in the case.

In the assessment of the Company's management, which is based on the opinion of its legal counsel, the petition to certify the claim as a class action is more likely to be rejected than accepted.

2. On January 8, 2017, a petition to certify a class action was filed against the Company and another insurance company (hereinafter: "the respondents").

The petition alleges the overcharging of policy holders and the breach of the enhanced duties of the insurance companies to their policy holders, as reflected in the ability to update age and/or years of driving experience when moving into another age and/or driving experience bracket, which entitle the policy holders to discounted insurance rates.

The claim amount for all class members in relation to the Company is estimated at NIS 12,250 thousand. The amount of the personal damage claimed from the Company is negligible.

On July 18, 2019, the court accepted the parties' joint motion for a procedural arrangement. Evidentiary hearings were held in October-November 2020 and March-May 2021.

On June 28, 2021, the petitioners filed a motion for the amendment of the minutes of the evidentiary hearings held on April 22, 2021 and May 19, 2021. On July 11, 2021, the court accepted the motion.

On February 9, 2022, another evidentiary hearing was held in the case, in which the declarants on behalf of Menora Mivtachim Ltd. testified.

On March 3, 2022, petitioners 1-12 submitted an update notice to the court, pursuant to which, in February 2022 a ruling was issued in PC 48191-07-14 Litvinov vs. Call (hereinafter: "the Litvinov Matter"), rejecting the motion to certify a class action. The notice also stated that the named plaintiff in the Litvinov Matter is planning to appeal the ruling to the Supreme Court. In addition, the notice states that the representative of the petitioners believes that it would be appropriate to suspend the proceedings here in the evidentiary hearing stage, pending a ruling by the Supreme Court on the expected appeal in the Litvinov Matter.

### A. Motions to certify class actions (cont'd)

#### 2. (cont'd)

On March 10, 2022, the respondents submitted their response to the petitioners' notice.

The evidentiary hearing that was scheduled for March 20, 2022 has been converted into a pre-trial hearing in which the issue of the suspension of proceedings in the case was discussed.

The court issued a ruling, suspending the proceedings in the case pending the issue of a ruling on the appeal in the case of Litvinov. The court ruled that these are not similar or identical matters, but noted that. at this stage, the ruling on the appeal that would be submitted has bearing on the proceedings and could have substantial implications on the furtherance of proceedings. Should the proceedings be renewed following the issue of a ruling by the Supreme Court and subject to such ruling, they would pick up from the point on which they were suspended, prior to the testimonies of the defense on behalf of the respondents and subject to necessary changes in light of the Supreme Court's ruling.

On April 25, 2022, an appeal was filed with the Supreme Court regarding the Central District Court's ruling in the Litvinov Matter. A Supreme Court hearing has been scheduled for October 10, 2023.

In the opinion of the Company's management, which is based on the opinion of its legal counsel, the petition to certify the claim as a class action is more likely to be rejected than accepted.

**3.** On January 16, 2020, a petition to certify a class action was filed against the Company and 3 other companies (hereinafter: "the respondents").

The petition alleges that the Company does not provide original window panes with Israeli accreditation to policyholders as stipulated in the terms of service concerning windowpanes.

On March 23, 2020, the court accepted the petitioners' motion to amend the certification petition. On October 27, 2020, the Company submitted a statement of response to the certification petition. On December 16, 2020, the petitioners submitted their response to the respondents' response to the certification petition.

A court hearing was held on March 18, 2021. In the hearing it has been determined that the parties will consider, within 45 days, a possible amendment to the relevant clause in the service appendices towards the advancement understandings that will facilitate a consensual termination of the claim.

On July 13, 2021, the petitioners submitted an update notification, pursuant to which the discussions between the parties have not been successful. On October 4, 2021, a hearing was held to examine the reason for the parties' inability to reach understandings.

On November 2, 2021, the parties submitted another notice, informing the court that the discussions between the parties did not evolve into an understanding and, accordingly, requesting that the court rule on the motions concerning the discovery of documents and questionnaires and a motion to subpoena a witness for the presentation of documents.

#### A. Motions to certify class actions (cont'd)

#### 3. (cont'd)

On December 10, 2021, the court issued a ruling, rejecting substantially all of the motions. The Company was required by the court to answer two questions only and to attach the full agreement with Ilan Car Glass, with the commercial data redacted.

In the pretrial hearing held on September 7, 2022, dates have been set for the submission of summations by the parties.

On September 14, 2022, the respondents submitted answers to the questionnaire that they had been requested to complete.

The petitioner submitted its summations on November 15, 2022; the respondents submitted its summations on March 29, 2023. On May 29, 2023, the response summations were submitted by the petitioner.

In the opinion of the Company's management, which is based on the opinion of its legal counsel, the motion is more likely to be rejected than accepted.

**4.** On April 19, 2020, a petition to certify a class action was filed against the Company and 11 other companies. The petition alleges that the insurance companies continue to charge full payments and/or fail to refund monies to policy holders in vehicle insurance (compulsory, comprehensive and third party), while many vehicle owners are unable to use their vehicles as a result of the coronavirus crisis. The total amount claimed for all class members in relation to the Company is estimated at NIS 47,000 thousand. The amount of the personal damage claimed from the Company is negligible.

On April 20, 2020, a ruling was given, pursuant to which perusal of the petition suggests that it does not address the personal insurance agreement between each of the class members and the respective insurance company, but rather relates to the general agreement between the entire Israeli population and all insurance companies. Accordingly, the court ordered the petitioners to clarify whether the petition relates to the personal insurance agreements between the class members and their respective insurance companies, or to an alleged general insurance agreement between all policy holders and all 12 insurance companies.

On April 26, 2020, the petitioners notified the court that they have become aware of the filing of two additional claims with two other courts, in connection with the same issues of fact and law. Accordingly, negotiations were held between the representatives of the parties in all three claims for the purpose of transferring the claims to a single court.

On May 20, 2020, the petitioners filed a motion for a change of venue. On June 4, 2020, the court accepted the motion, transferring the case to the Tel Aviv Court. A hearing was scheduled for January 21, 2021.

Pursuant to the motion to clarify submitted with regard to the topics that are to be discussed at the hearing , on October 12, 2020, the court responded that on the date of the scheduled hearing, the petition will be discussed in accordance with Section 7(B) of the Class Actions Law, 2006. The court also determined that responses to the certification petition are to be submitted by all the respondents within 90 days of a ruling on the petition in accordance with Section 7(B).

#### A. Motions to certify class actions (cont'd)

#### 4. (cont'd)

On January 11, 2021, in view of the increase in morbidity and the guidelines of the Courts Administration to avoid hearings with multiple participants, the court cancelled the hearing scheduled for January 21, 2021 and determined that a ruling will be issued in accordance with Section 7 of the Law - without a hearing.

On February 22, 2021, a ruling was issued by virtue of Section 7(B) of the Law, pursuant to which the petitioners in this claim and in claim 5 below will jointly deliberate the claim against all of the defendants that they have named and that were also named in CA 17072-04-20 Manirav et. Al. vs. Harel (hereinafter: "the Manirav Matter") concerning vehicle insurance policies.

On August 30, 2021, the respondents in CA 3510-04-20, Segal et al vs. Agricultural Insurance - Central Cooperative Society et al (hereinafter: "the Segal Matter") filed a consensual motion for the suspension of hearings until the issue of a peremptory ruling in CA 25472-04-20, CamaMia Textile Ltd. et al vs. Migdal Insurance Company Ltd. et al (hereinafter: "the CamaMia Matter") that is being deliberated at the Haifa District Court, which addresses similar issues to those of the aforesaid proceeding or, to the extent that the ruling is appealed to the Supreme Court - until a ruling is given in the appeal.

On October 5, 2021, the petitioners submitted their position on the motion to postpone the hearing. On October 19, 2021, the court ruled on the motion, ordering the stay of proceedings in the case.

On November 5, 2021, the court issued a ruling, cancelling the hearing that had been scheduled for February 28, 2022, and determining that by said date the parties will submit a notice concerning the outcome of the parallel proceeding (the CamaMia Matter).

On December 6, 2021, the petitioners in the aforesaid proceeding (Nir petition) and in proceeding PC 19832-04-20 (Nachum petition) submitted a notice, informing the court that the representatives of the petitioners, who are also the petitioners in the CamaMia petition, have decided not to appeal the ruling in the CamaMia petition, which eliminates the need for the stay of proceedings in the Nir and Nachum petitions.

Accordingly, the parties submitted a procedural arrangement concerning the dates for the submission of the respondents' response and the petitioners' response to the responses as well as agreed dates for a pretrial hearing.

On April 8, 2022, the respondent submitted its response to the certification petition.

On December 1, 2022, the petitioners submitted their response to the Respondents' response to the motion to certify the class action.

A pretrial hearing in all cases was held on January 3, 2023. In the hearing, it was ruled that the parties will refer to mediation and will update the Court on the status of their discussions by February 12, 2023.

It was also ruled that the matter of Manirav will be deliberated and conducted separately from the proceeding.

On February 12, 2023, the respondents submitted an update notice, pursuant to which they believe that there is no room for mediation in this case and that the court should issue a ruling on the certification motion based on the materials that are available in the case.

#### A. Motions to certify class actions (cont'd)

#### 4. (cont'd)

On April 23, 2023, the parties submitted a joint motion for the validation as a ruling of a procedural arrangement, pursuant to which they relinquish the examination of the declarants and the experts in the case.

Two hearings have been scheduled in the proceeding for supplemental oral summations, on January 9, 2024 and January 10, 2024.

On June 29, 2023, the petitioners submitted their summations and a motion to include evidence. The response of the respondents to the motion to include evidence was submitted on July 24, 2023. The respondents are required to submit their summations by October 23, 2023; the petitioners are required to submit their response summations by December 24, 2023.

In the opinion of the Company's management, which is based on the opinion of its legal counsel, the motion is more likely to be rejected than accepted.

**5.** On April 20, 2020, a claim and a petition to certify it as a class action were filed against the Company and 7 other companies. These allege that the insurance companies continue to charge full payments and/or fail to refund monies to policy holders in vehicle insurance (compulsory, comprehensive and third party), while many vehicle owners were unable to use their vehicles as a result of the coronavirus crisis.

The remedy requested is to order the respondents to refund to the class members the premiums overpaid by them to the respondents, and to order the respondents to refund to the class members the proportion of premiums that would be overpaid by them in relation to the actual insurance risk that will apply after the filing of the petition through to the issue of a final ruling. The total amount claimed for all class members in relation to the Company is estimated at NIS 37,285 thousand. The amount of the personal damage claimed from the Company is negligible.

On May 20, 2020, the petitioners filed a motion for the change of venue in accordance with the provisions of Section 7(A) of the Class Actions Law, 2006. On June 3, 2020, the respondents submitted their response to the motion. On June 4, 2020, the court accepted the motion, transferring the case to the Tel Aviv Court.

Pursuant to a motion to clarify submitted by the respondents with regard to the topics that are to be discussed at the hearing scheduled for January 21, 2021. On October 12, 2020, the court responded that on the date of the scheduled hearing, the petition will be discussed in accordance with Section 7(B) of the Class Actions Law, 2006. The court also determined that responses to the certification petition are to be submitted by all the respondents within 90 days of a ruling on the petition in accordance with Section 7(B).

On January 11, 2021, in view of the increase in morbidity and the guidelines of the Courts Administration to avoid hearings with multiple participants, the court cancelled the hearing scheduled for January 21, 2021.

On February 22, 2021, a ruling was issued by virtue of Section 7(B) of the Law, pursuant to which proceeding 4 above and this proceeding will be deliberated jointly against all of the defendants that they have named and that were also named in the Manirav Matter concerning vehicle insurance policies.

#### A. Motions to certify class actions (cont'd)

#### 5. (cont'd)

On August 30, 2021, the respondents filed a consensual motion for the suspension of hearings until the issue of a peremptory ruling in the CamaMia Matter that is being deliberated at the Haifa District Court, which addresses similar issues to those of the aforesaid proceeding or, to the extent that the ruling is appealed to the Supreme Court - until a ruling is given in the appeal.

On October 19, 2021, the court ruled on the motion, ordering the suspension of proceedings in the case.

On November 5, 2021, the court issued a ruling, cancelling the hearing that had been scheduled for February 28, 2022, and determining that by said date the parties will submit a notice concerning the outcome of the parallel proceeding (concerning CamaMia).

On December 6, 2021, the petitioners in the aforesaid proceeding (Nachum petition) and in proceeding PC 16971-04-20 (Nir petition) submitted a notice, informing the court that the representatives of the petitioners, who are also the petitioners in the CamaMia petition, have decided not to appeal the ruling in the CamaMia petition, which eliminates the need for the stay of proceedings in the Nir and Nachum petitions.

On April 7, 2022, the respondent submitted its response to the certification petition.

On December 1, 2022, the petitioners submitted their response to the Respondents' response to the motion to certify the class action.

A pretrial hearing in all cases was held on January 3, 2023. In the hearing, it was ruled that the parties will refer to mediation and will update the Court on the status of their discussions by February 12, 2023.

It was also ruled that the matter of Manirav will be deliberated and conducted separately from the proceeding.

On February 12, 2023, the respondents submitted an update notice, pursuant to which they believe that there is no room for mediation in this case.

On April 23, 2023, the parties submitted a joint motion for the validation as a ruling of a procedural arrangement, pursuant to which they relinquish the examination of the declarants and the experts in the case.

Two hearings have been scheduled in the proceeding for supplemental oral summations, on January 9, 2024 and January 10, 2024.

On June 29, 2023, the petitioners submitted their summations and a motion to include evidence. The response of the respondents to the motion to include evidence was submitted on July 24, 2023.

The respondents are required to submit their summations by October 23, 2023; the petitioners are required to submit their response summations by December 24, 2023.

In the opinion of the Company's management, which is based on the opinion of its legal counsel, the motion is more likely to be rejected than accepted.

#### A. Motions to certify class actions (cont'd)

6. On January 17, 2021, a petition to certify a class action was filed against the Company.

The petition alleges that the Company, as an insurance company that markets, inter alia, structural home insurance, automatically renews the home insurance policies of policy holders without obtaining their consent to the increased insurance premium.

The amount of the class action against the Company for all class members is estimated at more than NIS 2.5 million. The amount of the personal damage claimed from the Company is negligible.

The petitioner is requesting a mandatory injunction for the Company to desist from unilaterally issuing insurance policies that contain a change compared to the previous policy that has been approved by the policy holder and/or where the policy holder has not approved the automatic renewal of the policy, ordering the Company to reimburse to its customers the amounts paid in excess as a result of the unilateral premium and/or deductible rises, unless they have received the policy holder's consent to the change in the policy.

The petitioner also requests that the Company be ordered to compensate the class members by an amount equal to its enrichment from the changes made to the policies of the class members and that the amount of enrichment will reflect the profits derived by the Company, less the reimbursement of amounts collected in excess, and would be linearly distributed among the class members.

On June 15, 2021, the respondent submitted its response to the certification petition. On July 19, 2021, a statement of response was submitted to the response on the certification petition.

On August 2, 2021, the respondent filed a motion, requesting that the court order the petitioner to amend (shorten) his response to the respondent's response in accordance with Regulation 2(G) of the Class Actions Law, 2010. On September 13, 2021, the petitioner submitted an amended statement of response.

In a hearing held on October 18, 2021 it was determined that, in the event that the parties are unable to reach understandings within 60 days, i.e. by December 19, 2021, the petitioner's representative would be permitted to file a discovery motion within another 30 days. After several motions to extend, on March 8, 2022 the parties submitted an update notification, pursuant to which they are holding discussions in an attempt to conclude the proceeding outside the court.

On May 12, 2022, the petitioner submitted a list of requests. On June 23, 2022, the respondent submitted a response to the list of requests.

On January 5, 2023, a pretrial hearing was held in the case, in which it was ruled that the respondent will submit its response to the discovery motion and to the questionnaires submitted by the petitioner, by January 15, 2023.

On January 13, 2023, the respondent submitted a notice and a motion, informing the Court that it has delivered to the petitioner a list of all of the documents and questionnaires that it has consented to furnish. However, according to the respondent, at the conclusion of the discussions between the parties, there are still disagreements between the parties concerning the discovery of documents and the completion of the questionnaires, which will be addressed at a later date.

#### A. Motions to certify class actions (cont'd)

#### 6. (cont'd)

On February 20, 2023 and March 13, 2023, the petitioner submitted notices concerning the preliminary proceedings and the continuation of the proceeding.

On March 30, 2023, the petitioner submitted an update notice, requesting the court to schedule an evidentiary hearing in the case and approve the submission of documents that had been received as part of disclosure; and on May 8, 2023 the petitioner submitted the documents that were received as part of the disclosure. An evidentiary hearing in the case has been scheduled for January 8, 2024.

In the opinion of the Company's management, which is based on the opinion of its legal counsel, at this stage the motion is more likely to be rejected than accepted.

7. On August 5, 2021, a claim and a motion to certify the claim as a class action have been filed against the Company.

The petitioner is a vehicle third party, whose car has been damaged by a vehicle that is insured by the Company. The claim alleges that, in instances where the damage is not actually repaired by the third party, the Company does not indemnify the third party for the full amount of the damage, as specified in the third party's appraiser's report.

The petitioner estimates the total class damages at more than NIS 2.5 million (district court jurisdiction). The amount of the personal damage claimed from the Company is negligible.

The parties have agreed to perform a sample in order to assess the potential scope of the class. Within this framework, an external auditor was appointed to audit the data that would be presented by the Company in the sample. On May 9, 2023, the parties received the draft report of the external auditor.

In the opinion of the Company's management, which is based on the opinion of its legal counsel, should the court address the findings of the external auditor and adopt his opinion, the petition would be more likely to be rejected than accepted.

8. On January 16, 2018, a motion to certify a class action was filed against the Company and other insurance companies, alleging that the insurers refrain from paying their policyholders and/or third parties the VAT component that applies to the cost of the damages where the claimed damages have not been repaired in practice. The plaintiff estimates the compensation due to members of the class for each year in respect of the Company at NIS 5,744 thousand. Following the evidentiary hearings and the submission of summations by the parties, a ruling was issued that rejects the motion to certify a class action and requires the petitioner to pay the expenses.

#### A. Motions to certify class actions (cont'd)

#### 8. (cont'd)

On April 11, 2022, a civil appeal was filed regarding the District Court's ruling. The appeal argues that the court was wrong to determine that the existence of a phenomenon of non-payment of VAT has not been proven; that the court was wrong in not giving weight to the respondents', including the Company, failure to respond with regard to vehicle insurance; that the court was wrong to determine that it is difficult to deliberate the arguments in a class action proceeding; that the court was wrong to determine that the appellant is not suitable as a named plaintiff; and that the court was wrong with regard to the period of limitations, where, according to the appellant, the relevant period is from the date of issue of the Supreme Court's ruling in Civil Appeal 17229/99 Zlucin vs. Diur La'Ole Ltd., issued on June 4, 2001, which determined that, even if no repairs were performed, the respondent (the injurer in that matter) is required to bear the VAT payment.

In accordance with the court's ruling, the case is scheduled to be heard by the Supreme Court on September 27, 2023.

In the opinion of the Company's management, which is based on the opinion of its legal counsel, the appeal is more likely to be rejected than accepted.

**9.** On November 30, 2022, a motion to certify a class action was filed against the Company, alleging wrongful collection by the Company in overseas travel insurance policies.

The motion alleges that in instances where the policyholder purchases an overseas travel insurance policy and cuts short his stay overseas or cancels his trip, the Company does not reimburse to the policyholder the full amount of insurance premiums to which he is entitled for the expansions that he had purchased and that the Company retroactively raises the insurance premiums without notifying the policyholder and obtaining his consent.

The overall damages attributed to the Company are in excess of NIS 2.5 million. The amount of the personal damage claimed from the Company is negligible.

On April 13, 2023, the Company submitted its response to the certification motion; on June 8, 2023, the petitioner submitted its response to the response of the Company.

A preliminary hearing in the case has been scheduled for October 30, 2023.

In the opinion of management of the Company, which is based on the opinion of its legal counsel, at this stage the motion is more likely to be rejected than accepted.

**10.** On January 12, 2023, a motion to certify a class action was filed against the Company concerning personal accidents insurance.

The motion alleges that the Company does not compensate its policyholder for days of hospitalization at a rehabilitation facility (in the case of the petitioner - Loewenstein Hospital), since a rehabilitation facility is excluded in the insurance policy from the definition of "hospital" and therefore does not create entitlement to compensation. The motion further alleges that the definition of "hospital", as presented in the policy, does not coincide with the increased disclosure requirement that applies to insurers, pursuant to which the Company is obligated to provide greater clarity and disclosure in formulating the insurance contract.

## A. Motions to certify class actions (cont'd)

#### 10. (cont'd)

The personal damage of the petitioner against the respondent is NIS 800 per day of hospitalization over a duration of 100 days, totaling a nominal NIS 80,000. The cumulative class damage is estimated NIS 2.5 million, but cannot be accurately assessed at the certification motion stage.

On July 6, 2023, the respondent submitted its response to the certification motion.

A pretrial hearing in the case has been scheduled for September 11, 2023.

In the opinion of management of the Company, which is based on the opinion of its legal counsel, at this stage the motion is more likely to be rejected than accepted.

	Number of claims	The amount claimed - NIS thousands
Pending petitions for certification of class actions:		
Amount of claim specified	6	112,198
Amount of claim not specified	4	-
Total	10	112,198

#### B. Pending Claims - claims resolved during the reported period:

1. On April 19, 2020, a petition to certify a class action was filed against the Company and 12 other companies (hereinafter: "the respondents").

The petition alleges that the insurance companies continue to charge full payments and/or fail to refund monies to policy holders in vehicle insurance (compulsory, comprehensive and third party) and in home contents insurance, despite the reduced risk in each of said policies as a result of the global coronavirus crisis. The remedies requested are: requiring the respondents to refund the premiums that they had charged due to the reduction in risk; and ordering the respondents to provide to the petitioners all the data and information that they hold, for the purpose of calculating the exact damage and obtaining appropriate compensation accordingly. The total amount claimed for all class members in relation to the Company is estimated at NIS 35,194 thousand.

On April 26, 2020, it was ruled that, prima facie, there is no justification for the filing of a single action against all defendants, even where the cause of claim is identical and/or similar. Accordingly, the petitioners are required to explain, by May 11, 2020, their reasons for not filing separate claims against each of the defendants. On May 7, 2020, the petitioners submitted their response to the court's question concerning the filing of separate certification petitions against each of the respondents. On May 12, 2020, the court ruled that the matter will be discussed at the pre-trial hearing.

On May 20, 2020, the petitioners in claim no. 4 above and in claim no. 6 below filed a motion for the change of venue in accordance with the provisions of Section 7(A) of the Class Actions Law, 2006. On June 3, 2020, the respondents submitted their response to the motion. On June 4, 2020, the court accepted the motion for the change of venue, transferring the case to the Tel Aviv Court, where this petition is now deliberated.

#### **B.** Pending Claims - claims resolved during the reported period (cont'd)

#### 1. (cont'd)

On June 22, 2020, the petitioners in claim no. 4 above and in claim no. 6 below filed a motion to withdraw. On July 21, 2020, the petitioners submitted a notification of their consent to a mediation proceeding.

On July 26, 2020, the respondents in claim no. 4 above and in claim no. 6 below submitted their response to the petitioners' motions.

On August 3, 2020, the respondents informed the court of their objection to the mediation proceeding.

On August 12, 2020, the petitioners in claim no. 4 above and in claim no. 6 below submitted their response to the responses to the motion.

On October 12, 2020, the court ruled on the respondents' motion to clarify, determining that, on the date of the scheduled hearing, the petition will be discussed in accordance with Section 7(B) of the Class Actions Law, 2006. The court also determined that responses to the certification petition are to be submitted by all the respondents within 90 days of a ruling on the petition in accordance with Section 7(B). On January 11, 2021, in view of the increase

in morbidity and the guidelines of the Courts Administration to avoid hearings with multiple participants, the court cancelled the hearing scheduled for January 21, 2021 and determined that a ruling will be issued in accordance with Section 7 of the Law - without a hearing.

On February 22, 2021, a ruling was issued by virtue of Section 7(B) of the Law, pursuant to which proceeding 4 above and proceeding 6 below will be deliberated jointly against all of the defendants that they have named in those proceedings and that were also named in this proceeding concerning vehicle insurance policies. Additionally, the claim of the plaintiff in this claim, together with the accompanying motion to certify, is dismissed in relation to the vehicle insurance policies, other than in relation to defendant 13 - Libra Insurance Company Ltd. (which has not been named in proceeding 4 above and proceeding 6 below). Additionally, it has been determined that the petitioner in this proceeding may continue to pursue the proceeding concerning home contents insurance against all of the defendants that are named in the certification petition.

On April 6, 2021, a joint motion was filed for the certification of the claim as a class action. In April 2021, the respondents submitted their responses to the amendment of the motion to certify the class action.

On April 28, 2021, the petitioners submitted their response to the respondents' responses to the motion for permission to amend the motion to certify the class action.

On June 8, 2021, the court rejected the motion to amend the certification petition and determined that the petitioners will bear the respondents' expenses in a total amount of NIS 39 thousand.

On August 30, 2021, the respondents in proceeding 3510-04-20 filed a consensual motion for the suspension of hearings until the issue of a peremptory ruling in proceeding 25472-04-20 that is being deliberated at the Haifa District Court, which addresses similar issues to those of the aforesaid proceeding or, to the extent that the ruling is appealed to the Supreme Court - until a ruling is given in the appeal.

On October 19, 2021, the court ruled on the motion, ordering the suspension of proceedings in the case.

#### **B.** Pending Claims - claims resolved during the reported period (cont'd)

#### 1. (cont'd)

On April 5, 2022, a consensual notification was submitted, pursuant to which, since the certification petition does not include a petitioner that had purchased a home contents insurance from the Company, the arguments in said proceeding concerning home contents insurance are not addressed at the Company and therefore it is not obligated to submit a response to the certification petition.

On December 1, 2022, the petitioners submitted their response to the Respondents' response to the motion to certify the class action.

A pretrial hearing in all cases was held on January 3, 2023. In the hearing it was determined that the Company and respondent 10 will be removed from the statement of claim.

On February 27, 2023, a ruling was issued that approved the motion to withdraw filed by the petitioners, without adjudication of compensation and fees and without ordering the naming of a substitute plaintiff.

2. On January 16, 2023, a motion to certify a class action was filed against the Company, alleging the violation by the Company of the provisions of Section 30A of the Telecommunications Law (Bezeq and Broadcasting), 1982 by sending prohibited advertising without obtaining the explicit consent of the recipients.

The petitioner claims an amount of NIS 350; and the overall damages attributed to the Company are at least NIS 3.5 million.

On May 17, 2023, a consensual motion to withdraw was filed, requesting the court to approve the petitioner's withdrawal of the motion to certify the claim as a class action and to order the rejection of the petitioner's personal claim against the Company.

On May 30, 2023, the court approved the petitioner's withdrawal, rejected his personal claim and struck out the certification motion that had been filed.